MAY 17, 1958

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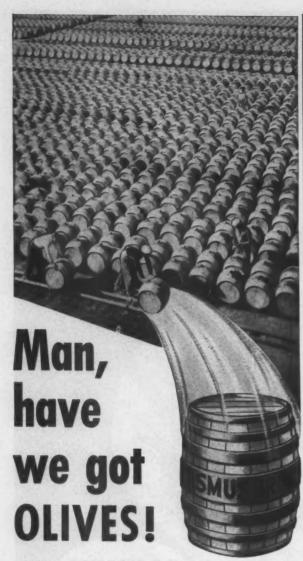


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VOLUME 138

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NUMBER 20

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Published weekly at 15 West Huron St., Chicago 10, Ill., U.S.A., by The National Provisioner, Inc. Yearly subscriptions: U.S., \$8.00; Canada, \$8.00; Foreign countries, \$8.00. Single copies, 30 cents. Copyright 1937 by The National Provisioner, Inc. Trade mark registered in U.S. Patent Office. Entered as second-class matter October 9, 1919, at the Post Office at Chicago, Ill., under the act of March 3, 1879

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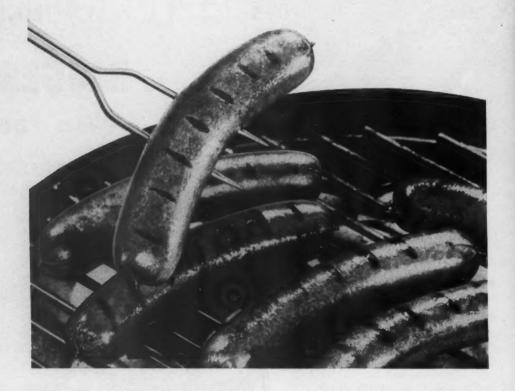
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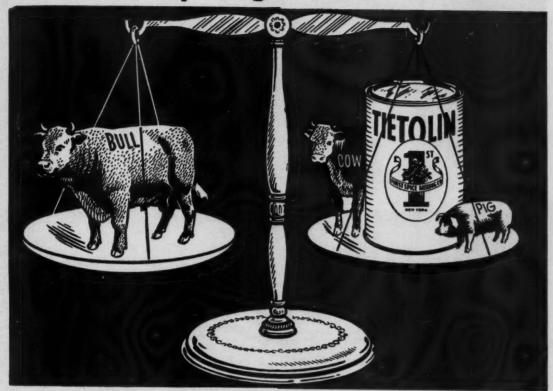
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**How To Make Your Meat** Show-off in the Showcase!

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THE NATIONAL PROVISIONER, MAY 17, 195

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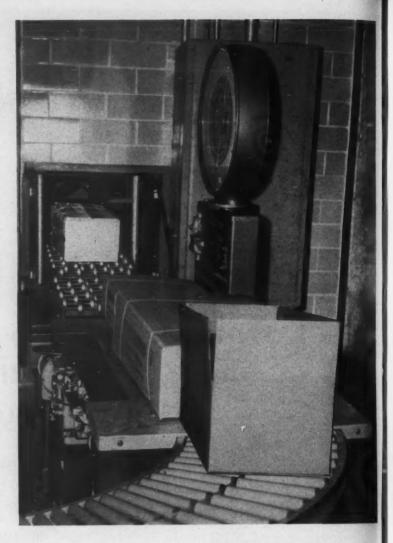
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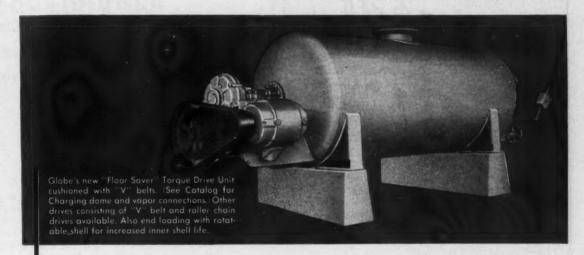
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with IMPROVED DRY RENDERING MELTER-COOKER-DRYER UNITS



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1958



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# **PROVISIONER**

VOL. 138 No. 20

MAY 17, 1958

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#### The Right Road

While American Meat Institute leaders were reminding the nation from Boston this week of the vital role played by meat and meat packers in the birth and growth of the United States, this importance was being demonstrated—and appreciated—anew in at least two North American communities.

Citizens of Postville, Ia., hailed the expansion of their major industry, Marhoefer Packing Co., with "Marhoefer Appreciation Week" and turned out en masse to see the enlarged beef plant last weekend. The plant, started by a group of local businessmen and then closed for several years, represents jobs, a new market for local livestock producers and a new future for Postville.

Far to the north in Prince Albert, Saskatchewan, the same excitement was felt at the formal opening of the new plant of Burns & Co., Ltd., also the principal industry. Five thousand men, women and children toured the Burns plant and listened attentively as Minister of Northern Affairs Alvin Hamilton and other dignitaries described the bright future ahead.

In other parts of the continent, there still were some complaints about high meat prices and the jurisdictional battle continued in Washington, but Boston, Postville and Prince Albert represent the right step toward better public relations for the industry.

### News and Views

A Move to impose municipal standards for meat that are more stringent than those of the federal government is being opposed again by the Provision Manufacturers Association, New York City. A proposed amendment to the New York City administrative code would prohibit retailers from selling any pickled, pumped, cured or otherwise processed meats that contain added water greater than 10 per cent of the weight of the meat. The U. S. Department of Agriculture permits a gain in added water of up to 20 per cent of the weight of the meat in the processing of certain products, such as corned beef briskets.

The proposed city regulation is unconstitutional and impossible to enforce, Max Genser, president of the Provision Manufacturers Association, and Sidney Blumenkrantz, attorney for the group, told the committee on general welfare of the city council at a hearing on the measure late last week. They pointed to the 1955 decision of the New York Court of Appeals in the case of Kansas City Packing Co., Inc., which held that a 10 per cent limit on water in beef brisket then imposed by the New York City board of health was unconstitutional in relation to interstate commerce. The Provision Manufacturers Association also lead the fight against that regulation, which subsequently was repealed by the city. The new proposal is even more restrictive since it would apply to all processed meats, Genser and Blumenkrantz pointed out. The bill (Int. No. 18) was introduced by Councilman Ross and, if passed, would become effective on November 1, 1958.

Livestock Prices will decline later this year as farmers send more cattle and hogs to market, but the drop is not expected to be great since many farmers will keep on holding back breeding stock to build up their herds, the U. S. Department of Agriculture said this week. Because of this inventory expansion, the number of cattle on farms next January 1 may increase slightly over the 94,000,000 reported this year, the USDA indicated. Prices for livestock this spring will have been the highest in several years, due to delayed marketings and withholding of breeding stock, the agency said. By mid-summer, however, hog slaughter will be "appreciably above" last year, and cattle marketings in the last half of 1958 will surpass the 1957 level, the USDA predicted.

State Regulations for slaughterhouses and meat processing plants in Maine should be strenghtened and rigidly enforced, agreed representatives of the Maine Independent Meat Packers Association and the Maine State Grocers Association, meeting with a citizens' group in Portland. The two trade organizations pledged their support to a Portland movement for better inspection and handling of meat and meat products in all stages of manufacture and sale. Robert F. Roy of Norway, Me., president of the packer association, said his group has submitted new and more stringent regulations to the state department of agriculture for consideration and some of them already have been put into effect.

The Cooley-Hill bill (HR-9020), which would retain basic jurisdiction over the meat packing industry in the U. S. Department of Agriculture, is expected to be debated on the House floor during the week beginning May 19. In reporting the measure out last week, the House rules committee granted a two-hour open rule, meaning that the time will be divided equally between the majority and the minority and that amendments may be offered from the floor. Scheduled for Senate debate late this week was the O'Mahoney-Watkins bill (S-1356) to transfer jurisdiction over the industry's merchandising trade practices from the USDA to the Federal Trade Commission.



# Hormel Has Thir O. Dispatch Unit in pe

THE third Hormel installation for CO<sub>2</sub> immobilization and prone dispatch of hogs is now handling a total of 450 animals per hour at the company's plant in Fort Dodge, Iowa.

Developed under the supervision of T. H. Hocker, a vice president of Geo. A. Hormel & Co., early experiments resulted in the construction of two immobilizers at Austin, Minn. This was followed by the addition of prone sticking and bleeding when the method was installed at Hormel's plant at Fremont, Neb., in 1955, and further refinements were incorporated in the installation made at Fort Dodge in 1957.

The Fort Dodge plant is under the general management of O. L. Marquesen, who says:

"We are very happy with our immobilizer installation. I can emphatically state that we would hate mightily to return to the pre-immobilizer operation, that of catching, shackling and sticking the hogs in the old way, with its attendant evils."

Capacity of the Fort Dodge plant is 4,000 hogs daily, and canned meats and sausage are produced there. Cattle are not slaughtered at this plant.

The advantages of CO<sub>2</sub> immobilization and prone dispatch are summarized by Hormel officials as follows:

Primary benefits are of a humane nature appreciated alike by the producer, processor and consumer; the elimination of shackling, recognized as one of the roughest and hardest jobs in the plant, and a considerable reduction in ham bruising. Fewer

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IN PICTURES: 1. Closeup of south end of immobilizer structure. 2. Hogs approach immobilizer in single file; attendant has gate control push button in left hand and electric prod in right. 3. On leaving immobilizer, the hogs drop on sticking and bleeding conveyor; sticker is at left and arranger at right. 4. In sticking, the knife is pointed nearly parallel with carcass. 5. Enclosed booth prevents spleshing when carcasses drop into the scalding tub. 6. Dividing sections of scalding tank dunkar bars are counterbalanced. 7. Hogs conveyed into scraper.

men are required and the work is made easier and more pleasant. No longer do the characteristic high noise level and swinging animal deter precision sticking. Blood recovery is increased and the hazards of operations made comparable to those in other parts of the plant.

The new dispatching setup at Fort Dodge is housed in a 16-ft. wide by 410-ft. long corridor-like building made to bypass the older hog runway from the holding pen to the gambreling table. The structure is built of steel and concrete with walls of light-weight Haydite concrete blocks. Except for right angle turns at the holding pen and takeoff from the dehairing machine, the length of the addition was largely determined by the existing distance. The change-

over included installation of a new scalding tub, scraper and gambreling conveyor table. Space under the new structure, where it was necessarily raised to join the second floor dressing area, is occupied by a hair processing department and manure screening machinery. Changeover to the new layout was effected with a "bang" and without any transition period, says assistant manager Clayton Kingston, who adds that few difficulties were encountered.

The slaughter operation starts in the holding pen where the hogs are sprayed with water from overhead showers to quiet them and reduce dust and odors. From the holding pen the hogs are driven into a funneled stockade to enter in single file one of two parallel chutes leading to the ev or of floors with a to the four-w of the pipe 1 tween gates trolled operat to the air-po contro soleno ating

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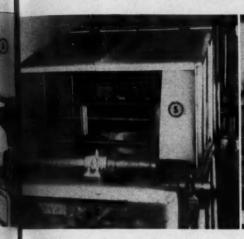
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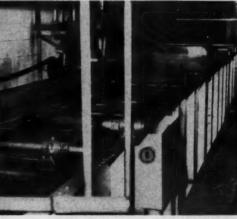
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# rCO. Immobilization—Prone in Operation at Fort Dodge

outside wall. The speed of the immobilizer is 511 hogs an hour.

Immediately past the crippled hog entrance, the immobilizer tunnel dips at a 45° angle to a vertical depth of 10 ft. from which it rises at a lesser angle to attain a height suitable for automatically dumping the insensible animals onto the lower end of the inclined sticking and bleeding conveyor. All operations from the holding pen to the gambreling table are







the immobilizer. The use of two chutes provides an alternate path in the event one is blocked by a crippled or obstinate animal. The non-slip floors of the chutes are constructed with an expanded metal mesh welded to the surface of a 3/16-in. thick four-way floor plate. Sides and tops of the runways are enclosed by 21/2-in. pipe rails. Connection is made between the chutes by side swinging gates at each end which are controlled by compressed air cylinders operated by foot valves. The entrance to the immobilizer tunnel is through air-powered swinging split-leaf gates controlled by push-button operated solenoid air valves. Air used for operating the gates is reduced to 35 psi. to modify hard action that might bruise the hogs.

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The animals are spaced into the immobilizer by an attendant who manipulates the hogs to enter in regular single file. In doing this job, he holds the push-button switch in one hand and an electric prod in the other. Both controls can be used over a wide area because they are connected to lengths of waterproof electric cable. The foot valves operating the air gates separating the chutes are convenient to this station.

The immobilizer proper is a separate unit consisting of a 77-ft. long inclined metal tunnel containing a 34-in, wide metal-slat floor conveyor

and suitable moving fingers extending from overhead which serve to separate and impel the animals forward. The stiff rubber fingers are 2½-in. in diameter and placed five in a row to sweep the entire cross section. The fingers and floor conveyor travel in unison powered by the same 7½-hp. variable speed motor. A few feet beyond the main entering gate is a side entrance made with folding guide rails to accommodate crippled hogs from an opposite door in the adjacent

in a continuous straight line. Vaporproof lights provide plenty of illumination for the workers.

The reason for the declination of the tunnel is to permit retention of the  $CO_2$  gas without recourse to flaps or doors. Since the gas is considerably heavier than air, it is confined to the lower level of the decline, much as water would be in a pail. An interesting fact is that water was used in the tunnel as a test for leaks during welding of the sheet metal walls



LEAVING SCRAPER, hogs are directed at right angle onto moving gambreling table.

of the chamber. Leakage of the gas is not apparent in the area.

The CO<sub>2</sub> gas is generated from 50-lb. cakes of dry ice which are loaded into alternate tanks, each having a capacity of 4,800 lbs. Pressure in the vertical tanks is regulated by Mercoid limit switches which automatically activate steam coils to heat the tanks and raise the pressure, or turn on refrigeration to condense the gas and lower the concentration. Volume and density of the CO<sub>2</sub> in the tunnel is mechanically proportioned to be from 70 to 80 per cent. Instruments used in automatic control are a Ranarex Co. recording analyzer manufactured by the Permutit Co., and a Fisher & Porter recording quantitative device.

While the hogs are in the immobilizer a total of 1½ minutes, they are actually under the influence of the gas for only 45 to 60 seconds, depending upon the speed of the conveyor. Approximately 1/3 lb. of dry

ice is used per animal.

Leaving the immobilizer, the hogs drop about 3 ft. guided by a stainless steel apron onto the lower end of the inclined sticking and bleeding conveyor. Centered in the apron at an oblique angle is a panel of five short rollers which facilitates the work of an "arranger" employe who deftly places the animals in the required position. The correct angle for sticking and proper bleeding is with the hams about 15° higher than the shoulders and head. The shoulders lie on the edge of the metal slats of the conveyor with the head resting on a shelf attached to and 2 in. lower than the moving table. The shelf is a grid of %-in. galvanized rods which extends 16 in. over the blood trough.

In sticking, the left leg is raised and the skin pricked at the second wrinkle in the neck where the entering knife is aimed almost parallel with the body to cut both the carotid and jugular veins, explains killing floor supervisor Joe Bates. Conditions assure a perfect incision every time and shoulder-sticking has been entirely eliminated. Action of the sticker is un-

under a centrally-placed 24-in. hold-down belt. The rubber belt rides freely and is snugly contoured to the animal by properly-spaced over head weighted rollers. The belt controls reflex spasms and holds the hogs in their relative positions on the conveyor. Power for the bleeding conveyor and belt is supplied by a 5-hp. variable speed motor. Normal

AUTOMATIC-ACTING pressure control panel for the production and supply of CO<sub>2</sub> gas is checked by mechanical supervisor G. I. Cervene. The recording and quantitative instruments can be seen in the background. Heet and cold are used to speed or check production of CO<sub>2</sub> gas generated from dry ice blocks.



hurried and precise with one man readily dispatching 450 animals an hour. No blood can be seen on the white clothing of the sticker or surrounding equipment.

The blade used for dispatching was developed by the Hormel staff from a standard 1¼-in. wide, 10-in. long Russell butcher knife, says Bates. The adapted form retains the aluminum handle guard but the blade is shortened to 7 in. with the top edge sharpened 2 in. back from the point.

As the stuck hog continues up the 13° incline of the bleeding ramp, the animal travels for approximately 80 ft. of the 100-ft. long conveyor

time required to traverse this conveyor is five minutes.

Blood drains into a deep stainless steel trough built beside the conveyor under the head supporting grid. It flows by gravity into an enclosed tank placed on the floor close to the arranger post, and the blood is pumped or blown from this point to the inedible cooking department. During regular operations, the pump automatically empties the tank at 20-minute intervals. The long blood trough is hinged to the ceiling and can be swung out as a unit for cleaning. Power for the swing-out is supplied by a series of compressed air pistons and cylinders mounted overhead.

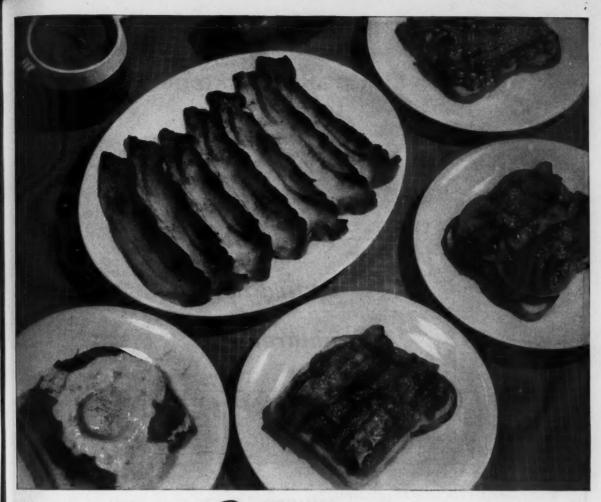
Leaving the bleeding conveyor, the carcasses drop 3 ft. against a guard rail into the scalding tub. Splashing at the receiving end of the tub is confined by a sheet metal booth. Forward movement in the 138° F. scalding water is provided by the flow from a 25-hp. Union pump installed underneath the tank, together with the progressive action of a two-sectional dunker. The dunker bars are divided into two parts to allow counterbalancing; the arrangement requires less motive power and reduces wear on the connecting gear.

After six minutes in the scalding tank, the hogs continue up a fast-moving drag conveyor into a two-in-series Boss U-Bar dehairing machine where they are tumbled for three minutes before being discharged at a right angle onto a moving gambrel table.

[Continued on page 36]



HAIR TREATING department is located beneath the dehairing machinery. At left is the bottom of the toenail separating tank. At center an employe is forking hair from the floor in front of dryer into power baling machine shown at right. Two men work split shifts.



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### Day-to-Day Variations in Receipts and Slaughter

By M. B. KIRTLEY, Assistant Professor of Agricultural Marketing College of Agriculture, University of Illinois

HORT-TIME variations in receipts and slaughter rates of livestock are important influences on market prices of both livestock and meat. A knowledge of general patterns of receipts and killing rates may be found useful in planning marketing programs and scheduling plant operations.

Terminal market receipts of livestock, especially cattle, are concentrated at the first of the week. Despite this uneven flow, federally-inspected slaughter of cattle and

hogs is quite uniform throughout the week.

Records of daily slaughter under federal inspection for the year July 1, 1956 to June 30, 1957 were secured from the U. S. Department of Agriculture. Weeks in which there were holidays or incomplete data were deleted from computation. Weekly totals of slaughter were computed and each day was expressed as a percentage of that total (see Table 1).

TABLE I: AVERAGE FEDERALLY INSPECTED SLAUGHTER (38 weeks) July I, 1956-June 30, 1957

	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
CATTLE		(percent)					
Total United	States 18.5	19.6	19.6 20.1	19.9	18.9	3.5 3.5	
Total United Chicago		20.2 19.9	19.4 19.5	19.4 19.4	19.3	2.3	

CATTLE: For the United States slaughter, Monday was the lowest day of the week (18.5 per cent). Tuesday, Wednesday and Thursday were about equal. Thursday was slightly the highest at 19.9 per cent. Slaughter on Friday averaged 1 per cent lower (18.9 per cent). For the year, Saturday averaged only 3.5 per cent. The Chicago pattern was much the same, but the extremes are slightly greater. On Monday, slaughter was 1 per cent lower than the United States slaughter rate.

HOGS: For the United States, on Monday, Wednesday, Thursday and Friday slaughter was practically equal (19.4 per cent). Tuesday at 20.2 per cent was the high day for the week. Saturday accounted for only 2.3 per cent of the week's slaughter. The Chicago pattern was again quite similar to the United States pattern, but Friday rather than Tuesday had the highest average rate

of slaughter (20.1 per cent).

Saturday slaughter had something of a seasonal pattern (see Table 2). During periods of heavy marketing, Saturday was used to adjust to higher slaughter and accounted for a larger percentage of the week's operations. This was especially true in hog slaughter. At Chicago,

TABLE 2: PERCENTAGE OF WEEK'S FEDERALLY INSPECTED SLAUGHTER ON SATURDAY

1000	CATTI	E	SWINE		
	United States	Chicago	United States	Chleage	
September-February March-August	4.5 2.9	4.5 2.8	4.4	3.9	

hog slaughter was reported on only 12 of the 38 Saturdays included in this analysis. During the fall and winter period, slaughter of both cattle and hogs on Saturday was sharply higher than in the spring and summer.

In considering days other than Saturday, there was a difference in the amount of variation. Table 3 indicates the amount of deviation from average rate of kill that included approximately two-thirds of the weeks. The

TABLE 3: VARIATION OF DAILY SLAUGHTER RATES (Percentage Above and Below Average including Approximately Two-Thirds of Weeks)

Monday	Tuesday	Wednesday	Thursday	Friday		
	(percent)					
CATTLE United States	.61 1.38	.28 .98	.55 1.58	.38 1.36		
United States	.99 1.55	1.20	.77 1.63	.76 1.61		

United States slaughter of cattle on Monday had twothirds of the weeks within .92 per cent above or below the average for a range of 1.84 per cent. The least variation occurred on Wednesday when two-thirds of the weeks were in a range of just less than .6 per cent. Chicago followed the same pattern of deviation, but the extent of all variations was slightly greater. Again, Wednesday had the least variation.

All percentage variations for hogs were slightly greater than for cattle. For the United States, least variation occurs on Wednesday, Thursday and Friday when two-thirds of the weeks were in a range of approximately 1½ per cent. Chicago differed from the United States pattern with the least variation on Wednesday and the most variation on Thursday.

Receipts of livestock at major terminal markets were heavy during the first part of the week. The extent of the concentration varied from market to market, but, in general, the pattern was much the same. To illustrate this, average receipts for Chicago (the largest cattle market) and East St. Louis (the largest hog market) are shown in Table 4.

TABLE 4: PERCENTAGE OF SALABLE RECEIPTS OF CATTLE AND HOGS AT CHICAGO AND EAST ST. LOUIS (1952-55 Average Excluding Weeks with Holidays)

		Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	
CATTLE	110	11	(percent)					
CATTLE		45.3	16.3	29.2	4.2	2.4	.6	
East St.	Louis	39.1	27.4	18.1	11.2	4.0	.2	
HOGS Chicago		23.5	22.2	19.7	19.7	14.4	.5	
East St.	Louis	26.5	22.2	16.7	18.2	16.0	.4	

For cattle, by far the major portion of receipts arrive in the first three days of the week. At Chicago, about three-fourths of the salable cattle arrived in two days, Monday and Wednesday. Chicago differed from most markets in that on most markets Tuesday receipts were larger than those for Wednesday. At East St. Louis, cattle receipts on Tuesday were larger than on Wednesday.

For hogs, the receipt pattern was not nearly as extreme as for cattle. The distribution of receipts at both Chicago and East St. Louis was similar. Monday, the day of largest receipts, accounted for about one-fourth of the week's receipts. Friday, the low day of the week, averaged about 15 per cent of the period total.

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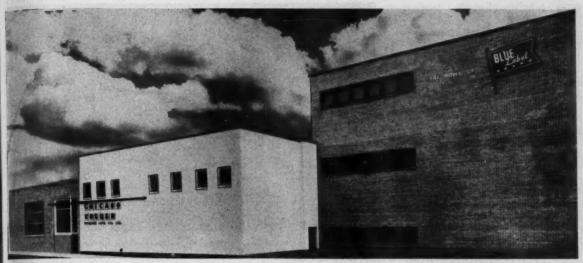
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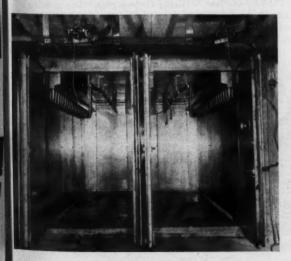


UNIT AT RIGHT is latest addition to Canadian plant. Former sausage building in center is used for canning.

## **Canadian Sausage Plant Increases Capacity**



ABOVE: General office. BELOW: Stainless steel smokehouse.



CONSTRUCTION of a new two-story building has added 25,000 sq. ft. of manufacturing space, and provided facilities for doubling the productive capacity of the Chicago Kosher Sausage Manufacturing Co., Ltd., Winnipeg, Manitoba. The firm has expanded repeatedly since its founding in 1919 and management decided to provide for future growth in making the latest plant addition.

The second floor of the addition is used for dry storage, although it has been insulated and piped so that it can be converted to production with minimum effort, says Abe Averbach, general manager. In the meantime, this storage space is saving the company considerable money by consolidating storage in one area. Prior to building the addition, the firm had its supplies scattered in various warehouses and wasted many man-hours in getting them as they were needed.

The new building is integrated with the older plant. The first story of the addition houses a new sausage kitchen which is approximately ten times larger than the old kitchen. Production has been increased some 40 per cent with no significant increase in staff. The new kitchen has larger and more efficient equipment and its flow pattern is free from the backtracking which formerly prevailed. The 50 ft. x 60 ft. stuffing-manufacturing area has space for additional equipment by which output can again be doubled. Overhead tracking has been installed to permit orderly expansion and to handle the flow of cages from the stuffing stations. The overhead track has automatic switches installed by McLean Machinery Co., Ltd., which permit cross switching of cages, so that there are always empty cages at the stuffing tables and the full cages can be moved to the smokehouse easily. While it may appear to be a small item, the ability to keep empty cages at the stuffing table materially improves productivity, asserts Abe Averbach. Juggling cages into position tends to slow the whole stuffing crew.

The plant also employs St. John dump buckets to charge the two stuffers and mixers, eliminating the tedious and time-consuming shoveling operation. Sausage equip-

ment was furnished by John E. Smith's Sons Co.

The walls in the stuffing room are tile and the floor is constructed of brick pavers set on poured concrete.

The new six-cage, fully automatic Julian smokehouse is nearby but separated from the manufacturing area.

Outlook of the new cook room with its three stainless steel jacketed ket-tles has increased by 40 per cent.

The product holding cooler, which can hold 6,000 lbs. of product on its three rails, is centrally located with respect to the cook room and the smokehouse area. The room is refrigerated with dry ceiling units and is tiled to splash height. From this cooler, product moves either to the packing room or the shipping dock. The packing room has Cryovac equipment and a Linker peeler. Peeled frankfurts are hand packaged with vertical hot plates against which the operator wipes the formed package.

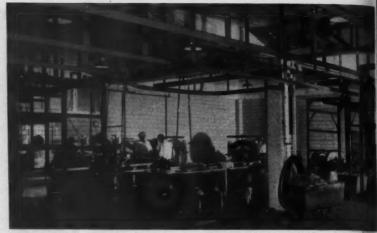
The table-top Cryovac machine is used for packages of regularly-shaped product, such as chub salami, while another is employed for irregularlyshaped items, such as corned beef. The latter machine has a goose neck vacuum puller on which the bagged product can be held to get a tight vacuum around the whole product,

says Abe Averbach.

The shipping room opens onto a three-truck loading dock that fronts on the plant's parking area. While traffic congestion is not a problem at the plant, which is located in a residential section of Winnipeg, the enlarged loading dock permits simultaneous loading of several trucks. Supplier trucks also can be handled promptly, as the loading dock has room enough to hold dry items which can be transferred to storage when convenient.

The offices of rabbinical and government inspectors and the plant superintendent, Joe Divers, are located on the first floor.

In the basement are two meat hold-



OVERALL VIEW of the sausage kitchen with well-planned system of overhead tracking

ing coolers and space used for packing Kosher pickles and herring.

Canned meat labeling, packing and storage facilities have been enlarged. A wholly-owned subsidiary, Kosher Meat Canning Co., Ltd., cans Kosher meat, largely for export by Jewish relief organizations.

The firm's old office area was com-





IRV AVERBACH

pletely refurbished and the general office was enlarged with the addition of private offices for the principals. An employe dressing room and a lunch room were also added.

The original venture (a delicatessen) was founded in 1919 by the late Jacob Averbach to make Kosher products. In the first year, the firm had 150 Kosher customers, most of whom were located in the Winnipeg area. For 25 years the senior Averbach made yearly trips to Seattle to purchase herring for the fish business and sold his line of Kosher meat profucts on his return trip. The firm is 1921 hired its first salesman at \$25 per week. In 1927 Averbach sequired full control of the business.

The first large addition was built in 1928. Abe Averbach joined the staff as sales manager in 1934. Under his management, the firm's line was expanded from the staple items of salami, wieners, corned beef and smoked meats to include garlic sausage and bologna. Today the firm produces five types of wieners and three sizes of salami and wieners. In 1942 the firm expanded its merchandising setup to include distributors, the first being Burns & Co., Ltd. These jobbers secured effective national distribution for the firm's Kosher products. The canning company was established in 1944 to handle 1,000,000-lb. original order from the United Nations Rehabilitation and Relief Organization. The canning operation now turns out 1,000,000 lbs annually, much of which is sold through CARE and relief channels

Under the younger Averbach, the firm undertook a regular advertising program and adopted its "Blue Label" brand. Seasoning was modified make the firm's products acceptable to the non-Kosher market. Over 75 per cent of the company's sales are now made to non-Kosher outlets.

Part of the expansion in sales attributable to another son, Irving who joined the firm in 1950. He's in charge of the four-man city sales force and concentrates on selling chain organizations.

The organization now has dominion-wide distribution and ships into the U. S. as far as Salt Lake City.



PEELER has greatly improved productivity in the plant's sausage packing department.

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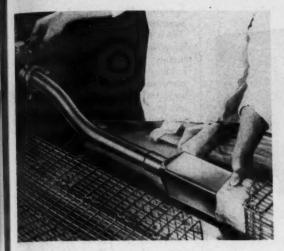
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# New Method Cuts End Loss on Molded Loaves

LEFT: Operator stuffs casing using bell-shaped horn. TOP RIGHT: Preparing cased and caged product for meat press. RIGHT CENTER: Operator places cage in tablemounted press for pressure packing of the loaf.

THE latest improvement in the production of loaves for slicing is said to reduce the percentage of ends that must be discarded and to pressure-pack the fibrous-cased emulsion while it is still in the wire mold. With conventional procedure, the ends that must be cut from a loaf before uniform slicing is possible average between 4.5 and 7 per cent. With the new method, developed by Serdco, Inc., Philadelphia, Pa., end loss is said to be reduced to approximately 1 per cent.

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The technique is the second improvement made since Visking Co., Chicago, and R. R. Pressel Sausage Co., Detroit, developed the loaf form for slicing. According to the original method, the product was partially stuffed in a fibrous casing, and stuffing was completed after the wire mold had been locked around the casing. The process included a tamping step to get the neck in the mold. Subsequently, Visking and Luer Packing Co., Los Angeles, developed a bell-shaped stuffing horn that permitted stuffing a casing within a locked wire mold.

Although this method streamlined stuffing in fibrous casings for loaf production, it did not provide a convenient way of pressure packing the product, and did not eliminate the tapered ends which had to be removed prior to slicing.

Under the newest modification of the method, the ends are squared and the loaf is pressure packed. The system uses 3% in. x 3% in. end boards (plastic), a wire mold, a holder pin and a vertical press. The bell-shaped stuffing horn is retained in the operation and the fibrous casing is threaded over the horn.

The wire mold is placed in position over the horn. The bottom end board, which has a 1¼-in. center hole, is placed in the mold. The operator, who holds the board vertically, completes pulling the mold into position and threads the first-tie neck of the casing through the center opening in the end board. The mold is then pulled tightly against the end of the stuffing horn; this holds the board in place.

Following this procedure, the operator stuffs the casing, holding the open neck firmly. With a Rockford filler the proper amount of emulsion can be stuffed and the casing neck left a predetermined length. The mold is then placed in the vertical plane, and the operator evens up the distribution of the emulsion in the casing. He then folds and tucks the casing neck securely.

The cage is passed to the press









RIGHT: Holding pin is inserted between top of end board and bottom of piston. LEFT: Comparison of two finished loaves. Loaf on left was formed by old method and has conical ends averaging 6 per cent of weight that must be removed. The new loaf on right has square ends.



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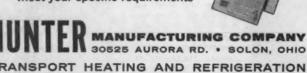
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- lowest initial costs
- lower operating and maintenance costs
- rugged construction
- longer work life





operator. The press, which is table mounted, has a bottom saddle in which the wire mold is placed and a magazine on top that holds approximately 40 solid top boards. While holding the cage in position against the frame of the press, the operator activates the mechanism which feeds out one board. He then releases the air plunger which pushes on the end board and product. The plunger will not come down until the board is in position, so that pressure is imposed over the top surface of the product.

At the end of the pressing cycle, the operator inserts a stainless steel, U-shaped holding pin, which is slightly smaller in width than the mold, between the top of the board and the bottom of the piston. The pin ends protrude beyond the mold and effectively lock the board in place.

When the pin is locked, the operator releases the pressure and removes the product-filled mold; the latter is hung by the loop for processing. The time required to pressure pack and lock the board in position is approximately the same as was needed to second tie the casing with string by the old method.

The loaf is handled in the usual manner after smoking. Boards and holding pin are washed and used in the next stuffing operation.

#### Rath Omits June Dividend; Half-Year Profit Declines

The board of directors of The Rath Packing Co., Waterloo, Ia., has decided to omit the dividend normally paid in June, Howard H. Rath, chairman, announced.

Although preliminary figures indicate that the company earned small profit" for the six months ends April 26, 1958, the amount was lethan for the same period a year talier, Rath explained.

The company paid out nearly 80 per cent of its profits in dividends in the 1957 fiscal year, Rath said adding: "We cannot continue to per out in dividends such a large proportion of our earnings and at the same time make the capital expenditures necessary to improve our competitive position and to increase our earnings potential."

#### **Financial Notes**

The board of directors of Wilson & Co., Inc., Chicago, a Delaware corporation, has declared a dividend of \$1.0625 per share on its \$4.25 per ferred stock for the period from April 1 to June 30, payable July 1 to stockholders of record on June 16.

28

THE NATIONAL PROVISIONER, MAY 17, 1951

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REGAL H&B (ham and bacon) CURE

Until Griffith research developed REGAL Corned Beef Cure, corned beef had a dead gray color. REGAL Cure transformed it to an appetizing, stable pink! Developed delicious flavor in the same brief time! Thus, REGAL Cure changed corned beef from a slow mover to a fast impulse seller!

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The High-Color Ascorbate Cures
So Unique, Patents were Granted
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No wonder satisfied users urged us to formulate a REGAL Cure for similar results in Ham and

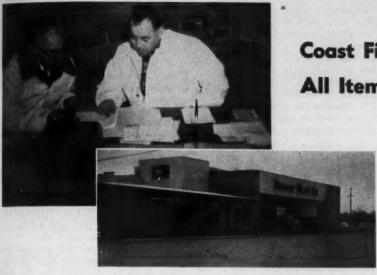
pickle-injected Bacon! So, we compounded another

formula of balanced PRAGUE POWDER and

sodium ascorbate- REGAL Ham and Bacon Cure!

We urge you to cure ham and bacon and corned

beef more profitably with REGAL CURES!



Coast Firm Pins Profit to All Items; Watches Credit

IN addition to figuring profit percentages on dollar sales, Matt Kovich, president of Denver Meat Co., San Jose, Calif., has gone a step farther and adopted a system of showing earnings by hundredweight for all individual items.

The basis of the system is a daily biff from sales orders of every item sold, by weight and money in each sales territory. One comptometer operator does this job. Each item is coded, enabling her to take off one at a time through all the orders. From this information a weekly recap is made of the total and compared with the incoming weight and money. This shows shrinkage by hundredweight and percentage and gross profit by hundredweight and percentage.

Salesmen's salaries, including fringe benefits, car allowance, business expense, pro-rata share of plant expense, delivery cost, administrative expense and telephone are charged for the week to every route and the result is net earnings before taxes. A weekly report is prepared for fabricated items showing sales with gross earnings. Labor and supplies are charged to the fabrication department and applied against gross earnings.

Both Kovich and John Josse, credit manager, believe in facing facts. The current uncertainty over profits impelled them to examine operations and selling procedures and adopt this system. They are convinced that it has several advantages. Knowledge of gross earnings by hundredweight for each item helps them set weekly selling prices in line with costs; it gives tight stock control, and it shows variations in shrinkage. When product is weighed in and out by a reliable checker, errors are eliminated

and loss by pilfering is prevented.

Josse also is deeply concerned with credit problems in the meat business. At the annual meeting of the Pacific Coast Meat Jobbers Association, in speaking of smaller retail operators, restaurants and others, he said:

"Credit is too easy to get. So what is happening? Most of them are struggling along, getting in deeper and deeper; they will buy from you one week and someone else the next, playing one against the other, or they get into one of us to such an extent that we cannot afford to stop selling them. We go on and on.

"We in the meat industry today have entered into a new business. Some of us could add to our present names as follows: John Doe Meat and Finance Company. The only difference is that we do not collect any interest on this money. Let's not kid ourselves; when we permit any account to owe us \$3,000 or \$4,000 at all times, we are financing this account. They may pay it each week; however, by the end of the week they are right back to the original amount. Most of them cannot prepare a financial statement good enough for a bank loan. However, if they could, why bother? They have a sweetheart of a deal with us! Sure, every now and then we get our dander up and call the account, but they are getting used to this by now, and if we get tough they always have the ace-in-the-hole-bankruptcy!

"What are we going to do about this? How are we going to cope with this situation? I wish I had all the answers; however, I can tell you what the Denver Meat Company has done about it.

"We are getting out of the financ-

John Josse (L), credit manager, and Matt Kovich (R), president, Denver Meat Co., San Jose, Calif., look at their weekly P/L statement in cwt. and percentage figures.

ing business as fast as we can by keeping close to these accounts and insisting that they pay more each week than they purchase. In other words, reversing the procedure, we pyramid on them instead of them pyramiding on us. In some cases we have passed up business until the account is paid to terms. And still others we have placed on COD, collecting some on the old account.

"This is a slow process; however, it is better than forcing an account into bankruptcy. We are also making every effort to be helpful to our customers because we need them, big or small. We are trying to take some personal interest in his operation, offering him any advice or knowledge that we may have acquired."

In conclusion, Josse suggested that all meat sellers give particular consideration to the following in an effort to solve their credit problems and increase their profit ratio:

1. Maintain close supervision over accounts receivable.

2. Establish realistic limits on moral risks.

 Use credit background information available through company salesmen and other contacts.

4. Participate in exchange of credit information.

5. Sell merchandise instead of

Be constantly aware of legal rights in handling doubtful accounts.

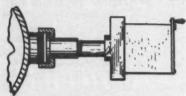
The business was started by Matt Kovich and brothers John and Nick in 1943. Matt Kovich is president; the brothers are vice presidents and Elizabeth Ravizza is secretary-treasurer. In 1954 the firm built a modern plant on the outskirts of San Jose with ample space for trucking. Matt is a director of the Pacific Coast Meat Jobbers Association, a member of Western States Meat Packers Association and American Meat Institute and is a supporter of the American Meat Institute Foundation.

### RECENT PATENTS

The data listed below are only a brief review of recent patents pertinent to the readers and subscribers of this publication.

Complete copies of these patents may be obtained by writing to the Editorial department, The National Provisioner, and remitting 50c for each copy desired. For orders received from outside the United States the cost will be \$1.00 per copy.

No. 2,822,570, A DEVICE FOR SHAPING FOOD PRODUCT which



was patented February 11, 1958 by Anthony M. De Pascale of East Orange, New Jersey.

More specifically, the device for shaping a food product is adapted to shape hamburger cakes and the like as an attachment to a sausage stuffer in a sausage plant.

No. 2,816,034, HIGH FREQUEN-CY PROCESSING OF MEAT AND APPARATUS THEREFOR, patented December 10, 1957 by Eugene Mittelmann, Chicago, Ill., assignor to Wilson & Co., Inc., Chicago, Ill., a corporation of Delaware.

The process of heating meat which comprises shaping a quantity of meat into a cylindrical form, with this meat including alternate layers of fat meat and lean meat disposed parallel to the flat ends of the cylindrical form, placing the meat in a frusto-conical can made of conductive material and lined with a dielectric material and having its smallest diameter slightly greater than the diameter of the cylindrical form, introducing the can with the meat therein between a pair of electrodes, and establishing a high frequency electrical field across said meat in a direction substantially perpendicular to the layers of lean and fat meat to heat the meat uniformly throughout.

No. 2,828,212, STABLE DRY CURING SALT COMPOSITIONS, patented March 25, 1958 by Louis Sair, Evergreen Park, Ill., assignor to The Griffith Laboratories, Inc., Chicago, Ill., a corporation of Illinois.

For use in curing meats, the inven-

tor provides a salt consisting essentially of 1) sodium chloride; 2) alkali metal nitrite; 3) alkali metal salt of an isomer of ascorbic acid, and 4) alkaline material in kind and quantity to impart to the composition when dissolved in water at 1 per cent solution by weight a pH of at least 7.6, whereby the composition on taking on moisture remains substantially stable in its nitrite value.

No. 2,825,654, MEAT TENDER-IZER, patented March 4, 1958 by Edwin A. Vaupel, Dallas, Tex., assignor to Food Industries Company, Inc., Dallas, Tex.

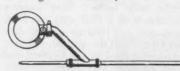
A free flowing food tenderizing composition is disclosed comprising a mixture of 5 per cent fungal enzyme, 77 per cent sodium chloride, 15 per cent dextrose, 2 per cent monosodium glutamate, .125 per cent pepper, .125 per cent celery salt, and .75 per cent edible oil, the fungal enzyme being in fine granular form; the sodium chloride, dextrose, monosodium glutamate, pepper and celery salt being in granular form.

No. 2,815,356, METHOD OF RENDERING FAT, patented December 3, 1957 by Charles Pavia, Timberville, Va., assignor to Pavia Process, Inc., Washington, D. C., a corporation of Delaware.

It is stated that the method will solve the water problem in cases when a filter press is used without the addition of any other equipment; that is, by the use of the three basic pieces of equipment—grinder, kettle and filter press.

No. 2,822,571, APPARATUS FOR MAKING HOLLOW FRANKFURT-ERS, patented February 11, 1958 by Raymond M. Johnson, Los Angeles, Calif., assignor of one-half to Llewellyn B. Stearns, Rivera Calif.

The apparatus comprises an extrusion head having an opening therethrough and an inlet conduit extending laterally thereinto, a stuffer horn connected to the head in alignment with the opening and adapted to have a casing carried thereby; a carrier rod



extending through the opening and stuffer horn, a rod bearing and sealing device between the head and rod and a casing securing means on the end of the rod outwardly of the stuffer horn, whereby, when an end of the casing is secured to the rod and ground meat is introduced into the opening through this inlet, the same will fill the casing and force the red outwardly of the head.

No. 2,817,198, BACON PACKING MACHINE, patented December 24 1957 by John L. Crowley, William Swift, and Elmer V. Larsen, Omaha, Nebr., assignors to The Cudahy Packing Company, Omaha, Nebr.

This machine is adapted to pleat a length of carrier strip and arrange the bacon slices thereon, cutting of the carrier strip containing a predetermined weight of bacon. There are 14 claims.

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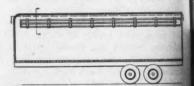
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No. 2,819,683, MEAT TRUCK AND TRACK SYSTEM THEREFOR, patented January 14, 1958 by Sidney LeFiell, San Francisco, Calif.

Spaced apart parallel rails are attached to the opposite sides of the side walls of the truck for the full length thereof, the top and bottom rails of each group being connected by spacers, the end of middle rail of each group being spaced from one of these spacers at one end of the group to form a transfer opening.



with opposed wheeled carries mounted on opposed corresponding rails of each of the groups and a bar connecting the opposed carriers.

No. 2,816,838, PACKAGES FOR TOFFEES AND LIKE ARTICLES, patented December 17, 1957 by Alfred German Rose, Gainsborough, England, assignor to Rose Brothers (Gainsborough) Limited, Gamborough, England, a British company.

There are nine claims, of which five are to the method and four to the apparatus for aseptically packaging perishable food products by employing aseptically manufactured containers and at the same time packing sterilized food product therein without further handling.

No. 2,813,024, PROTEIN FOOD PRODUCT, patented November 12, 1957 by Mortimer Louis Anson, New York, N. Y., and Morton Pader, West Englewood, N. J., assignors to Lever Brothers Company, New York, N. Y., a corporation of Maine.

A protein food product resembling a meat spread is disclosed, comprising unstretched thermostable small discrete particles of hydrated unoriented chewy protein gel and an edible outer additive to the product.

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a limited number of **GARX-URTX** refrigerator cars now available for lease to packers. You get all the advantages of a General American lease with these cars—service facilities throughout the country—continuous availability because of nation-wide distribution. Write or call General American—today.



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Glamour, sales appeal, protection...and economy at the same time is offered by the new series of Patapar Luster Parchment wrappers. These precombined wrappers are complete units bound together at one edge by adhesive. You do no collating. There is no waste motion — no need for two or three paper inventories. Here is real economy!



#### Paterson TRIP-L-WRAP®

- Outside printed wrap of Patapar Luster Parchment – high wet-strength, greaseresisting.
- 2. Middle sheet of Paterson Sorb-Pak.
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Different combinations of other Paterson papers also available

We will reproduce your present wrapper design, or if you wish, we will design a new and colorful wrapper for you.

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VEGETABLE
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HEADQUARTERS FOR VEGETABLE PARCHMENT SINCE 1885



#### Hormel Immobilizer No. 3

Aluminum sticks are used in trolley, ing the animals onto the powered chain of the dressing floor. The time required to process each hog from the holding pen to the cooler is 40 minutes, says G. I. Cervene, mechanical supervisor.

Coordination of prone sticking operations is regulated by signal light installed at strategic positions along the dispatching line and in the dressing area. All employes along the line are informed by a green light for "go," red for "stop," yellow for "slow down" and yellow and green together for "half speed." Push-button controls are placed at each station.

Employes required for operating the immobilized sticking setup at Fort Dodge are two drivers, one attendant feeder, one arranger and one sticker. The plant formerly used two drivers, three shacklers (one on relief), one sticker and one dropper into the scalding tub. A better job is now being done with fewer gaps in the line and productivity of the entire operation has increased.

Maintenance consists almost entirely of lubrication and takeup on the drives. Conveyor links are made with Zerk fittings which are serviced once a week with Sinclair Litholene all-purpose grease. Drip oilers on the chains are filled daily with Texaco AMA No. 5 lubricant.

Hair from the scraper flows by gravity to a complete processing department located at ground level under the scalding tank and scraper. In an adjoining area manure and paunch contents are power-screened to separate liquid from solid material.

The hair is transferred by gravity from the scraper to a vertical toenal separating tank where compressed air is bubbled up through the water to float the hair. Toenails and heavy dirt sink to the funnel bottom of the tank from which they are removed through a large gate valve. The hair is combed from the tank and slowly moved the length of a 50-ft. cooking vat by a rake conveyor. Water in the vat is treated and maintained at a temperature of 160° F. After cooking, the hair is fed automatically through a series of pickers and a dryer to be deposited on the concrete floor in a clean and fluffy condition suitable for furniture upholstery and sin ilar uses. The hair is hand pitched by an employe into a power baler. The burlap-wrapped, wire-tied 500lb. bales are raised by an electric hoist and transported along an overhead rail to an adjoining storage area. The only workers in the hair department are two men on split shifts.

Made for each other!



YOUR MEAT PRODUCT AND Sealright's

Flavor-Guard

EAT CONTAINERS

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17, 1958

Take meat spreads for instance (the meat industry's fastest growing item) when "Packageered" in a Sealright "Flavor-Guard" container they sell even faster. New, plasti-processed Sealright paper containers are "Packageered" to give your customers the newest leakproof, freeze-heat-and-serve, wonder-package idea that guards and preserves the good flavors of your meat products . . . from an 8-ouncer to a 45-pounder.



### Seal<u>right</u>

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Kansas City, Kansas—Sealright Pacific Ltd., Los Angeles, California
Canadian Sealright Co., Ltd., Peterborough, Ontario, Canada.

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I'm certainly interested i	n Dividend Packaging! Send me	
my "Test Kit" of your packaging ideas for me	NEW "Flavor-Guard" wonder- at products.	
NAME	TITLE	
COMPANY		
ADDRESS		

ZONE STATE



### I order my meat "in bloom," Thermo King gets it here that way

I'm a meat buyer. Not the easiest job in the world, not the hardest. But I do know good meat when I see it. If it gets here in top shape and cooled right, I'm happy. I can't tell the shipper what kind of refrigeration to use, but I've noticed, though, that most trucks that back up to my dock have a Thermo King up front. When I see that, I know my meat is getting here like I ordered it . . . pink, fresh, in bloom.

Course I'm no mechanic, but I guess the reason

Thermo King does a better job is because it only runs part of the time—like a stop-and-go sign. That means less blowing. If we lost moisture from the meat, we'd lose money. With Thermo King doing the cooling, it never seems to happen.

Like I said. I can't tell you what kind of refrigeration to use, but if I were shipping anything that needed cooling, I think I'd want to look into Thermo King.



THERMO



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First Name in Truck and Trailer Refrigeration

44 South 12th Street Minneapolis 3, Minnesota British Commonwealth: Canadian Thermo Control Co., Ltd. Montreal, Quebec

### The Meat Trail.



MEAT SPEAKS for itself, according to 17-year-old Gloria Wolter, senior at Parma (O.) High School, whose poster (No. I, top left) took first place honors and brought her \$200 in National Live Stock and Meat Board's bi-annual poster contest. Theme of contest, which drew entries from high school students of 44 states and District of Columbia, was "Meat-The Nation's Mainstay." Subject stimulated special studies and projects in schools on importance of meat in diet, with Meat Board providing students and teachers with information. Winning posters, selected by committee of judges in Chicago on basis of originality, slogan, effectiveness, theme and artistic presentation, will be on display in connection with Board's educational exhibits at fairs, livestock exhibitions and food shows. Five other top entries, numbered in order of placement, and prize-winning artists are: (2) Joseph D. Corbo, Mt. Vernon, N.Y.; (3) Kenneth Henry McMinn, Boise, Ida.; (4) Rochelle Benatovich, Buffalo, N.Y.; (5) Garry William Colby, Detroit, and (6) Fred Gutzeit, Cleveland. A total of 60 cash awards went to contest winners and ten cash prizes to teachers of students with entries.

#### H. H. Meyer Succeeds T. E. Wilson as AMIF Chairman

H. HAROLD MEYER, president of H. H. Meyer Packing Co., Cincinnati, was elected chairman of the board of directors of the American Meat Inservice and prominent role in the creation of the AMIF.

A. D. DONNELL, president of The Rath Packing Co., Waterloo, Ia., was



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7, 1958









H. DAVISON



stitute Foundation, Chicago, at the annual meeting of the research organization. He succeeds THOMAS E. WILson, former head of Wilson & Co., Inc., Chicago, who had served continuously as chairman of the board since the Foundation was established in 1947. Wilson was named honorary chairman in recognition of his long

elected vice chairman of the board, a post held by Meyer for the past two years. Homer R. Davison, president of the American Meat Institute, was named AMIF president, succeeding Wesley Hardenbergh, retired AMI president, who had held that office since 1947.

New treasurer of the Foundation

is ROBERT C. MUNNECKE, president of The P. Brennan Co., Chicago, who succeeds J. F. KREY, president of Krey Packing Co., St. Louis. George M. Lewis of the American Meat Institute was re-elected vice president of the AMIF, and Roy STONE, also of the AMI, was renamed as secretary and assistant treasurer.

Five new members were elected to three-year terms on the Foundation's 15-member board of directors. They are: Robert C. Munnecke; R. É. BORCHERS, executive vice president of Armour and Company, Chicago; W. W. McCallum, president of John Morrell & Co., Chicago; A. B. MAUR-ER, president of Maurer-Neuer, Inc., Kansas City, Kans., and FREDERICK M. Tobin, president of Tobin Packing Co., Inc., Rochester, N. Y.

Directors whose terms of office expired this year and who, under the Foundation's by-laws, were not eligible to succeed themselves are: L. F. Long, president of The Cudahy Packing Co., Omaha; Oscar G. MAYER, chairman of the board of Oscar Mayer & Co., Chicago; J. D. Cooney, president of Wilson & Co., Inc., Chicago; Thomas E. Wilson and J. F. Krey.

#### PLANTS

The Danahy Packing Co., Buffalo, N. Y., will resume the slaughtering of hogs, an operation it discontinued in March, BARNEY LEFCOWITZ, president, has announced. "Our goal is to increase hog slaughtering very, very strongly in the next couple of months to a point where production will be higher than it was before the shutdown," he said. The firm had been slaughtering about 3,500 hogs a week.

A \$125,000 expansion program now underway at Canadian Dressed Meats, Ltd., Toronto, will provide more office, shipping and refrigerated storage space, according to T. K. LAMONT, secretary-treasurer.

Fire of unknown origin gutted the Gaudreau Freres plant in Magog, Quebec, causing damage estimated at about \$100,000.

Gunsberg Beef Co., Detroit, has received a city permit to build a onestory addition to its slaughterhouse, install new masonry walls and remove walls and partitions at a cost of \$177,025. JOSEPH GUNSBERG is president of the concern.

Approximately 2,000 retail dealers and other customers of Swift & Company attended an open house recently at the expanded Swift sales unit in Mobile, Ala. Building additions include a beef cooler with a capacity of six carloads, a freezer of two-carload capacity and a beef fabricating room. Capacity of the sales unit has been doubled in the past year. E. S. THOMAS is the manager.

A new \$100,000 plant is being planned by Pennsylvania Dutch Products Corp., Phoenix, Ariz., M. H. FROSTROM, general manager, reports. Additional smokehouses and vacuum packaging equipment are being installed in the present plant.

A 1,100-sq.-ft. addition is being completed at North Alabama Meat and Provision Co., Huntsville, Ala. The concrete unit will provide cold storage for a new line of fish, frozen vegetables and fresh vegetables, M. H. McCurcheon of the firm announced. The company, which carries a complete line of meats, began operations in January.

The Chattanooga branch house of Armour and Company, which was closed last June, has been reopened on a limited scale in its former location at 1400 Cowart st. E. G. WRIGHT is manager of the branch.

A new slaughterhouse has been built by HOWARD L. STEVENSON behind his locker plant in Goldfield, Ia.

#### JOBS

The appointment of RICHARD B. HESS as national grocery sales man-

ager for Stahl-Meyer, Inc., New York City, has been announced by FRANK J. GUTHRIE, general sales manager of the meat packing concern. Before joining Stahl-Meyer, Hess was associated with



R. B. HESS

Welch Grape Juice Co. He also served with The Kitchens of Sara Lee during that firm's national expansion program.

PERRY MARTIN has joined Maurer-Neuer Corp. as superintendent of the company's plant in Arkansas City, Kans. He formerly was assistant superintendent of the John Morrell & Co. plant in Ottumwa, Ia.

O. L. (OLE) ANDERSON has been appointed head cattle buyer for Armour and Company at West Fargo, N. D., F. A. CONWAY, general manager of the West Fargo plant, announced. Anderson formerly was head cattle buyer at the Armour plant in

Grand Forks, N. D. The Grand Forks plant has been consolidated with the West Fargo unit.

W. J. SHORT has been named auditor of the Swift & Company plant in South St. Joseph, Mo., succeeding CLARENCE R. CLARK, who is being transferred to Kansas City as auditor. Short previously was auditor for Swift & Company at Jersey City, N. J.

#### DEATHS

ROY PATRICK O'BRIEN, 56, president and founder of R. O'Brien Sons Co., Inc., Chicago, died May 10. Four sons, Morgan P., Gerald R., Ray-MOND J. and JOHN T., are associated in the wholesale meat concern.

C. EDWIN HAZARD, 65, retired head cattle buyer for Armour and Company, Chicago, died May 9. He retired in 1956 after 44 years with Armour. Surviving are the widow, ANNE, and a son, C. EDWIN, JR.

ROBERT F. WIEBER, 60, manager of F. Wieber and Sons Co., Houghton, Mich., has passed away. The company, founded by Wieber's father, has been an exclusive distributor for Swift & Company about 63 years, longer than any other concern. Wieber was employed in the beef department at Plankinton Packing Co., Milwaukee, and Swift & Company, South St. Paul, before joining the family firm.

RUSSELL H. BULL, 51, director since 1950 of District 3, United Packinghouse Workers of America, was killed recently in an automobile collision near Des Moines.

IGNATIUS BARNARD, 73, former Chicago sales manager of Tee-Pak, Inc., died May 11 in Los Angeles. He moved to Los Angeles in the 1940s and worked as an efficiency engineer.

ALBERT GREISLER, 49, office manager of Sol Greisler & Sons, Inc., Philadelphia boning firm, died recently.

#### TRAILMARKS

The board of directors of the West ern States Meat Packers Association will meet on Friday, June 6, at the Fairmont Hotel, San Francisco. FLOYD FORBES, president and general manager, said the meeting will be open to all WSMPA members.

Stark, Wetzel & Co., Inc., Ind. anapolis, has equipped its hog buyers at the Indianapolis stockyards with three transistor-powered walkie-tall ies so that they can discuss market information at any time.

ABE COOPER, president of Bernand S. Pincus Co., Philadelphia, has been elected president of the Philadelphia Psychiatric Hospital.

A surflex-filter being installed by Arkansas City, Kans., near the water tower of the local Maurer-Neuer Corp. plant will clear up the dirty water problem that has been confronting the plant for the past few months, according to city manager A. L. Short. The plant has been forced to suspend operations several times because the water discolored meat being processed.

LEE R. BOWER, controller for The Sugardale Provision Co., Canton, O., has been elected to membership the Controllers Institute of America.

C. R. CROSSER, vice president of Midland Empire Packing Co., Billings, Mont., conducted a carcass grading demonstration at the plant recently as part of a livestock marketing school for county agents.

E. L. HARRISON, vice president in charge of industrial relations, B. C. Packers, Ltd., Vancouver, B. C., participated in a "business outlook" panel discussion during the recent annual meeting of the British Columbia Chamber of Commerce.

Excelsior Quick Frosted Meat Products, Inc., Long Island City, N Y., has announced the appointment of

"BARBE-CUTIES," extra plump franks made especially for barbecuing, have been introduced in five eastern states by Bernard S. Pincus Co., Philadelphia. The 1-lb. certon by Milprint, Inc., Milwaukee, is examined at right by Abe Cooper (left), president, and Bernard Cooper, vice president of Pincus concern. Design features animated frank beneath orange sun cutout through which product is visible.



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# SMOKE GENERATORS

You save space, time and labor; and the equipment pays for itself in sawdust savings alone!

MIDLAND EMPIRE PACKING Co., INC.



BILLINGS, MONTANA James 7 30, 1958.



#### Sigman Meat Compan

P. B. BOX 5272 TERMINIAL ANNEX; DENTITE 17, COLORADO April 2, 1956

#### FROM MIDLAND EMPIRE PACKING CO., INC.

We have reduced the amount of sawdust consumption about two-thirds.

#### FROM GREAT FALLS MEAT COMPANY

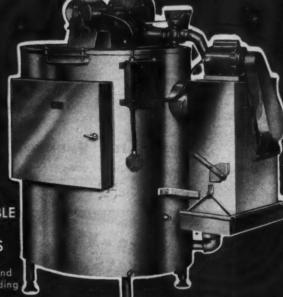
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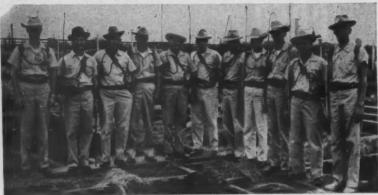
#### FROM SIGMAN MEAT COMPANY, INC.

The savings in sawdust paid for the machine. in less than a year.

> AVAILABLE IN 3 SIZES

Patented and Patents Pending





# RADIO EQUIPPED CATTLE BUYERS help assure the

Up-to-the-second market information is an invaluable aid to our buyers for RIGHT BUYING at the RIGHT TIME! Another example of Sloux City Dressed Beef's constant vigilance in maintaining the UNIFORM QUALITY of SIOUXLAND BEEF - no wonder that it's "TOPS" in the nation!

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SIOUX CITY, IOWA U. S. Gov't. Inspected Establishment No. 857 **Teletype SY39** 



the Egger Brokerage Co., Louisville, as representative for Excelsion in Louisville, Cincinnati, Columbus and Dayton, O.; Nashville, Tenn., and Charleston, W. Va.

Claridge Food Co., Inc., Flushi (N. Y.) meat canner, has appoint L. H. Hartman Co., Inc., New York City, to handle its advertising, me chandising and sales promotion.

#### Shafer to Direct Office of International Trade Fairs

WALTER S. SHAFER, who retired early this year as vice president to charge of trade relations of Armor and Company, Chicago, has been a pointed director of the Office of I ternational Trade Fairs by Secretar of Commerce SINCLAIR WEEK NATHANIEL KNOWLES, who has been serving as acting director of the OITF, is returning to his post as deputy director of the Bureau of Foreign Commerce.

In his new post, Shafer will supervise the planning and operation of the Commerce Department's trade fair program conducted in coor ation with private industry. The Offf has had official U.S. government or hibits at 57 international trade fairs in 27 countries since the program began in 1954.

Shafer, a veteran of more than 35 years with Armour, has been engaged in his own business as a marketing, trade relations and business counsel in Chicago since his retirement from the packing company.

#### **Armour Recapitalization** Plan Is Upheld By Court

The recapitalization plan adopted by Armour and Company in December, 1954, was held valid this week by Superior Judge John A. Sharbaro in Chicago. The plan had been attacked as "illegal, unfair and unconstitutional" in an action by Johnston A. Bowman of Chicago, who was joined by a minority group of other preferred stockholders.

Under the recapitalization program, Armour exchanged its outstanding 6 per cent convertible prior preferred stock for new 5 per cent debentures. Each preferred share was exchanged for \$120 of debentures carrying on warrant for the purchase of constant share of common stock.

Judge Sbarbaro said the plan w fair to preferred stockholders cause it gave them greater assurance of an annual return and the m securities had a higher market value than the preferred stock.

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STANDARD All-Hair PIPE COVERING INSULATION

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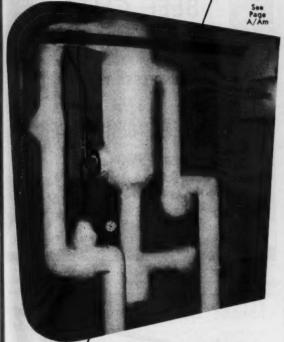
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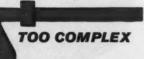




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Leading refrigeration engineers find that wasteful heat flow is stopped quickly and easily by covering pipes and ducts with Ozite all-hair insulating felt. They find that easily-installed Ozite steps up refrigerating capacity of their equipment and reduces power consumption.

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AMERICAN HAIR & FELT COMPANY

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## TAKAMINE TAKATABS

(TRADEMARK)

### THE EFFICIENT WAY TO USE SODIUM ISOASCORBATE

IN MEAT PROCESSING!

**ACCURATE**—premeasured, uniform addition of isoascorbate. **CONVENIENT**—easy to handle, no paper to tear or dispose of, no handling of drums.

ECONOMICAL—eliminates waste, errors, spillage and use of excess amounts—as proved by actual in-plant studies.

FAST—dissolves quickly, eliminates mixing and need for stock solutions.

TIME SAVING —eliminates weighing and handling.

VERSATILE —can be used in comminuted products and curing pickle.

QUICK DELIVERY—from the Takamine warehouse nearest you,

It will TASTE better LOOK better SELL better with TAKAMINE products

Write our Technical Service Department for Bulletin TL-400

TAKAMINE

LABORATORY

DIVISION OF MILES LABORATORIES, INC. CLIFTON, NEW JERSEY



### it's Oakite for low-cost cleaning

Low-cost, quick, easy—that's the kind of cleaning program meat packers get with Oakite coordinated sanitation. It's the best in specialized cleaning materials, in mechanized equipment, in all-out service... and it adds up to healthy savings in time and money.

Oakite Specialized Cleaning Materials for the meat industry are available for such typical jobs as: cleaning and derusting trolleys, cleaning smokehouses, hog scalding, cleaning vats and kettles, brightening ham molds, truck washing, interior cleaning of tank cars, water treatment of refrigeration units, and many other meat plant operations.

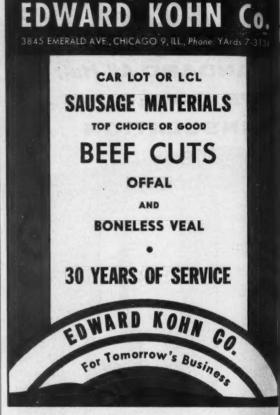
Oakite Mechanized Equipment makes the old bucketand brush methods downright expensive. Reports of time saving of 70 and 80%, using Oakite mechanized equipment, are not at all unusual. There's variety to fit every need, from the tiny Hozon Unit that fits in the palm of your hand to the Oakite Fogging Unit for sanitising tank car interiors.

Ouklie Service insures meat packers of the most efficient and economical use of Oakite materials and equipment. Near you is an Oakite Technical Service Representative, experienced in meat plant sanitation, ready with his help.

GET YOUR FREE COPY of the 40-page Oakite booklet, "How to Cut Sanitation Costs in Meat Packing Plants." Write to Oakite Products, Inc., 25 Rector Street, New York 6, N. Y.



Technical Service Representatives in Principal Cities of U. S. and Canada



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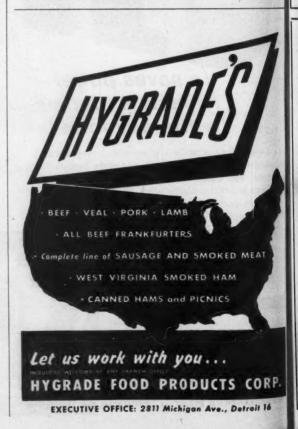
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Car

ME.



## ALL MEAT... output, exports, imports, stocks

### Meat Output Up; Below Last Year

Meat production last week, rising for the third consecutive week, totaled 376,000,000 lbs., according to the U. S. Department of Agriculture. This was a slight gain over the previous week's volume of 373,000,000 lbs. However, it fell short of last year's level of 387,000,000 lbs. for the same May period. Cattle slaughter was up by a modest count for the week, while that of hogs was down, but both numbered smaller than a year earlier. Estimated slaughter and meat production by classes appear below as follows:

Maria de la companya della companya		R	EEF		PORK		
Week Ended		Number M's				rd) roduction Mil. lbs.	
May 10 1958		350	196.4		1.128	154.1	
May 3 1958		345	190.8		1,160	156.6	
May 11, 1957		370	206.8		1,134	152.9	
		v	EAL		LAMB AND		TOTAL
Week Ended		Number	Production		MUTTON		MEAT
100		M's	Mil. Ibs.	Num	ber Produc		PROD. Mil. lbs.
May 10, 1958	***************************************	106	12.8		8 13.1		376
May 3, 1958		100	11.9	28	5 13.4		373
May 11, 1957	No. of Street, or other party of the street, or other party or other party of the street, or other party or oth	129	15.6	26	1 12.1		387
			462,118; Hogs,	1,859,215	Calves, 200,55	5; Sheep at	nd Lambs,
1950-58 LOW 137,677.	WEEK'S	KILL: Cattle,	154,814; Hogs,	641,000:	Calves, 55,241	; Sheep ar	nd Lambs,
		AVERAG	E WEIGHT AN	D YIELD	(LBS.)		
Week Ended		C	ATTLE		H	ogs	
-		Live	Dressed		Live	Dresse	d
May 10 1958	Till Town	1,010	561		244	137	
May 3, 1958		1,005	553		241	135	
May 11, 1957	Management of the last	996	559		244	135	
				SHE	EP AND	LARD	PROD.
Week Ended		C	ALVES	LA	MBS	Per	Mil.
		Live	Dressed	Live	Dressed	cwt.	lbs.
May 10, 1958		215	121	97	47		35.8
		212		98	47	-	37.0
May 11, 1957		216	121	95	46	15.5	42.8

### U.S. Meat Imports Up Sharply in March

Foreign meat is entering the country in heavy volume, according to a U. S. Department of Agriculture report. Total volume of meat imports reached 50,263,854 lbs. in March, or more than double the 24,842,551 lbs. which arrived in the same month of last year. Argentina, our largest single supplier, shipped 14,346,440 lbs. during the month. Imports from Canada amounted to 8,516,885 lbs. U. S. meat imports in March, by country or origin, are listed below in pounds, as follows:

#### MEAT AND MEAT FOOD PRODUCTS INSPECTED WHEN OFFERED FOR IMPORTATION

	BY COUN	TRY OF ORI	GIN, MAR	CH 1958		
	Free	h meats and e	lible offal		Cured	meats
County of origon	Beef and	Lamb and				
and or original	Veal	Muiton		ork	Beef	Pork
Argentina					3,897,718	
		188,796				***
			0.01	0 107	48,543	513.023
		3,619	2,91	3,107		
Denmark		***		***	***	199,894
ermany		***		***	* * *	18,955
Iolland		***		***	* * *	23,862
	1,881,205	***		***	***	17,928
Mexico	4,930,177			6,291		***
New Zealand	6,793,699	184,114		1,388		***
araguay		***				
oland		***				
Gruguay					105,000	
All others				1.050	12,243	7.115
Totals Mar. 1958	18 044 391		2.95	21.836	4.063.504	780,777
Mar. 1957				2,575	1,173,860	622,658
Mat. 1001			win.			0421000
	Ca	nned meats		Sausage	General	
Country of origin				Trichina	miscel-	
	Beef	Pork	Miscel.	treated	laneous	Total
Argentina	9,711,588	1.800	120.274		615,060	14,346,440
Australia		***	37,673	***	2,240	573,157
Canada		591,510	30,956	5,346	599.542	8,516,885
Denmark		3,608,408	209,464	35,454	***	4,058,563
O		492,458	12,524	17,754	***	541,691
		4.125.522	130.317	5.054		4,286,555
Incluse 4		1.790	- Company			1,900,923
Mexico	* * * *	1,790	***	***	***	4,936,468
	* * * *	***		100	***	
New Zealand	***		***	120	***	6,979,321
Paraguay	. 483,364	111	***	***	***	483,364
		2.036.408	388,407	***		2,424,815
rotand		2,000,200				
Uruguay	. 159,067	***	22,400		7,560	
Uruguay	. 159,067	231,530	22,400 80,877	59,304	4,916	294,027 921,645
Uruguay All others	. 159,067	231,530	22,400			

#### **AMI PROVISION STOCKS**

Provision stocks as reported to the American Meat Institute totaled 185,500,000 lbs. on May 3. This volume was 20 per cent below the 231,700,000 lbs. in stock about a year earlier.

Stocks of lard and rendered pork fat at 44,800,000 lbs. compared with 77,800,000 lbs. about a year earlier.

The accompanying table shows stocks as percentages of holdings three weeks before and a year earlier.

	May 3 s percenta invento	ages of ries on
Hams:	Apr. 12 1958	Apr. 27
Cured, S.PD.C. Frozen for cure, S.PD.C Total hams	105	77 99 92
PICNICS:		
Cured, S.PD.C Frozen for cure, S.PD.C Total picnics	3169	79 58 59
BELLIES:		
Cured, D.S	105	96 148 86 80
OTHER CURED MEATS:		
Cured and in cure Frozen for cure Total other	108	91 50 69
FAT BACKS:		
Cured, D.S	121	96
FRESH FROZEN:		
Loins, spareribs, neckbond trimmings, other-Tota		66
TOT. ALL PORK MEATS	116	80
LARD & R.P.F	101	58

### CALIFORNIA STATE INSPECTED SLAUGHTER

State inspected slaughter of livestock in California, March 1958-57, as reported to The National Provi-SIONER:

	March
	1958 1957
Cattle, head	. 82,710 38,837
Calves, head	21,087 27,911
Hogs, head	
Sheep, head	. 29,954 38,558
Meat and lard pro	duction in lbs.:

 Sausage
 6,526,951
 5,178,288

 Pork and beef
 9,974,665
 8,444,516

 Lard, substitutes
 766,308
 908,796

 Totals
 17,267,324
 14,231,600

As of March 31, 1958, California had 120 ment inspectors, Plants under state inspection totaled 364, and plants under state approved municipal inspection totaled 53.

#### Canadian Livestock Kill Up

Livestock slaughter in Canada during January-March 1958 increased over numbers for the same period of 1957. Inspected meat production rose 4 per cent, from 471,600,000 lbs. in the first quarter of 1957 to 492,700,000 lbs. in 1958. The largest rise was in hog slaughter, which increased 11 per cent to 1,420,000 from 1,336,000 in January-March 1957. Cattle slaughter rose to 461,000 from 451,000 in 1957, while sheep kill dropped to 83,000 from 96,000 in 1957.

ORP.

### PROCESSED MEATS . . . SUPPLIES

#### Says U.S.—Canada Trade Bad For Pacific N.W. Cattlemen

The United States-Canadian border as a "two-way street" for cattle and beef products was described by G. R. Milburn, president of the American National Cattlemen's Association as a problem "peculiarly difficult" for Pacific Northwest cattlemen.

Speaking at the annual convention of the Washington Cattlemen's group at Walla Walla, Milburn declared that "the recent heavy imports of Canadian cattle brought severe pressure on Washington cowmen who were thus unable to share fully in the strengthened national market. However, from a national picture, the impact of those Canadian importations was insufficient to impress upon Congress and trade officials the need for further tariffs for production against imports."

Milburn said that the ANCA has "vigorously worked for reasonable tariff protection in view of changing world conditions." Perhaps inshipments can be dispersed more widely around the nation or throughout the year, lessening the impact upon one geographical area.

He pointed out that American exports of cattle and beef products to Canada at times exceed imports from that country and that there are indications that such conditions might soon prevail again.

Milburn urged Washington cattlemen, long active in beef promotion, to support pending legislation to amend the Packers and Stock Yards Act. The amendment would allow for market deductions on livestock for promotion and research purposes and would help to establish effective national programs to better acquaint consumers with beef values.

#### Cattle Grub Control Meeting Slated For June 9 At Omaha

The Nebraska Livestock Feeders Association has announced that an informational meeting will be held in Omaha on the control of the cattle grub. Sponsored jointly by the Omaha-Denver Committee of Livestock Conservation, Inc., and the Neraska Livestock Feeders Association, the meeting will take place in the Livestock Exchange Building at 1:30 p.m., June 9.

Calvin Jones, USDA entomologist at Lincoln, and Rob Rosselle of the Entomology Department and Dr. Paul Guyer, Extension Animal Husbandryman of the University of Nebraska will discuss the newest methods and materials for grub control.

The cattle grub is a costly parasite which greatly reduces the rate of gain and feed efficiency in the feedlot. It also damages beef and hides.

#### **Prohibits Cow Slaughter**

Slaughter of cows in calf will be prohibited after June 12 in the province of Buenos Aires, it has been reported. The ruling comes in the wake of the heavy slaughter of cows and heifers last year and early this year, and which was threatening the breeding stock population.

#### German Cattle Hide Imports Rise In 1957; U.S. Share Up

WHO

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Prime:
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Trim:
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Squai
70/
Arm
Ribs,
Brisk
Nave
Flank

Hinde Foreq Roun-Tr. le Sq. c Arm Ribs, Brisk Nave Flank

Good (
Round
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COW:

FRES Choice 200

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Imports of cattle hides by West Germany totaled 289,000,000 lbs. last year, the Foreign Agricultural Service has revealed. This volume represented an increase of 40 per cent over 1956 imports of 206,000,000 lbs.

Inshipments from the United States increased 88 per cent to 83,337,000 lbs. from 44,366,000 lbs. in 1956. Imports from Argentina rose 35 per cent to 81,961,000 lbs. from 60,525,000 lbs. the previous year.

#### Meat Index Reaches New High

The wholesale price index on meats for the week ended May 6 rose to a new record high of 111.7, a Bureau of Labor Statistics report indicated. Up almost one percentage point from the previous week, the latest index on meats compared with 88.6 established for the corresponding period of last year. The average primary market price index at 119.5 was up from 119.3 for the week before and 117.2 a year earlier.

#### California Lamb Promotion

California lamb is to be given special emphasis in an American Sheep Producers Council advertising campaign for the next few weeks through June 7, it has been reported. The campaign is to be carried on through newspapers, radio and television, in color and in black and white. In restaurants, it will be featured as the "Roast Royale."

#### DOMESTIC SAUSAGE

Pork sausage, bulk, (lo in 1-lb, roll42½	1. lb.) @46
Pork saus., s.c., 1-lb, pk.62 Franks., s.c., 1-lb, pk681/2	@66
Franks, skinless, 1-lb. package55	-
Bologna, ring (bulk)55	@ 62
Bologna, art. cas., bulk.461/2 Bologna, a.c., sliced,	
6-7 on, pk., don,3.00 Smoked liver, h.b., bulk.541/2	@3.35
Smoked liver, a.c., bulk.46	@50
Polish saus., smoked61 New Eng. lunch spec66	
New Eng. lunch spec., sliced, 6-7 oz., doz3.99	@4.92
Olive loaf, bulk51 O.L., sliced, 6-7 oz., doz. 3.11	@59
Blood and tongue, bulk 66	@70
Pepper loaf, bulk64½ P.L. sliced, 6-7 oz., doz,3.11	
Pickle & pimento loaf48 P. & P. loaf, sliced.	
6-7 oz., dozen2.9	3@3.60

#### DRY SAUSAGE

			2.	C	-				•				
Cervelat	, ch	1.	h	10	g	1	bi	a	n	g	B		1.05@1.07
Thuringe	er												64@66
Holstein	er												88@90
Salami.	B.	0											96@98
Salami.	Ger	00	n	1	st	y	1	e					1.06@1.08
Salami,													
Pepperor	ai										ì	ĺ,	92@94
Sicilian													99@1.01
Goteborg											į.		88@90
Mortade													

#### SEEDS AND HERBS

(lel-lb.)	Whole	Ground
Caraway seed	191/2	241/9
Cominos seed	23	
Mustard seed,		
fancy	23	
yellow Amer.	17	
Oregano	44	
Coriander,		
Morocco, No. 1	20	24
Marjoram, French		67
Sage, Dalmatian	1,	
No. 1	56	64
CPI	CES	
311	923	
(Basis Chicago	original	harrels

SPICES	
(Basis Chicago, original bags, bales)	barrels,
Whole	Ground
Allspice, prime 82 Resifted 90 Chili, pepper Chili, powder Cloves, Zanzibar 64 Ginger, Jam., unbl. 74 Mace, fancy, Banda, 3.50 West Indies	92 97 45 45 69 80 4.00 3.50
East Indies	
Mustard flour, fancy. No. 1	40 36 2,50
Paprika, Amer. No. 1	48
Paprika, Spanish	
Cayenne pepper Pepper:	62
Red. No. 1	55 59
White 54 Black 39	43

#### SAUSAGE CASINGS

JAUJAGE CASIN	63	
(l.c.l. prices quoted to facturers of sausag		11-
		et)
Clear 20/25 mm 1	13603	9%
Clear, 35/38 mm, 1 Clear, 35/40 mm, 1 Clear, 38/40 mm1	.00@1	.15
Clear, 35/40 mm	85@1	.05
Clear, 38/40 mm,1	.05@1	.25
Clear, 40/44 mm,1	.30001	.50
Clear, 44 mm./up1	.95@2	.50
Not clear, 40 mm./dn.	75@	85
Not clear, 40 mm/up.		
Beef weasands: No. 1, 24 in./up No. 1, 22 in./up	(Eac	ch)
No. 1, 24 in./up	14@	17
No. 1, 22 in./up	10@	15
Beef middles:	Per s	et)
Ex. wide, 2½ in./up-3	.50@3	.70
Spec. wide, 21/4-21/2 in. 2	.60@2	.70
Spec. wide, 2\%-2\% in. 2 Spec. med., 7\%-2\% in. 1 Narrow, 1\% in./dn 1	.50@1	.60
Narrow, 1% in./dn1	.10@1	.20
Beef bung caps:	(Ea	ch)
Beef bung caps: Clear, 5 in./up	33@	38
Clear, 41/2-5 inch	28@	32
Clear, 4-41/2 inch	19@	21
Clear, 4½-5 inch Clear, 4½-4 inch Clear, 3½-4 inch Not clear, 4½ inch/up	15@	16
Not clear, 41/2 inch/up	18@	21
Beef bladders, salted:		
7¼ inch/up, inflated 6½-7¼ inch, inflated		18
61/2-71/4 inch, inflated		15
5%-6% inch, inflated	13@	14
Pork casings: (P 29 mm./down	er ha	nk)
29 mm./down	6500	1.80
29/32 mm	1.50@4	4.65
32/35 mm	3.70@3	3.80
35/38 mm	3.25@3	3.50

	ngs:					Bach
Sow,	34 inc	h cu	it .		0	066
EXDOR	t. 34 i	in. ci	ut .		0	3種の
1.arge	prim	e 34	111	k .	3	Step 1
Med.	prime	. 34	in.		2	3002
Small	prime	ρ				6607
Middle	8. Ca	n of				UNC V
Hog	skins					2001
Hog I	unner	8, g1	reer	1		962
Sheep c	asings	8:			(Per	hank
26/28	mm.				.6.10	26.4
24/28	mm.				. 5.95	(2)6.2
22/24	mm.				4.70	(E9.4
	mm.				. 4.00	图 "
20/22					.2.70	103.3
20/22 18/20 16/18	mm.					

#### CURING MATERIAL

CURING MATERIALS
Nitrite of soda, in 400-lb. Cwt. bbls., del. or f.o.b. Chgo\$11.8
Pure refined gran. nitrate of soda 5.66
of soda
Salt, paper sacked, f.o.b. Chgo. gran, carlots, ton. 30.30
Rock salt in 100-lb. bags, f.o.b. whse. Chgo 28.5
Sugar: Raw, 96 basis, f.o.b. N.Y 5.7
Refined standard cane gran, basis (Chgo.) Packers curing sugar, 100-
lb. bags, f.o.b. Reserve, La., less 2%
Dextrose, regular: Cerelose, (carlots cwt.) 7.5 Ex-warehouse, Chicago 7.5

# BEEF-VEAL-LAMB ... Chicago and outside

-					_	_
C	м	10	×	м	G-1	О
-	••		97.	- 4		•

May 13, 1958

#### WHOLESALE FRESH MEATS CARCASS BEEF

rts

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West

s. last ervice ented 1956

States 37,000

1956.

5 per 0,525,-

High

May 6 111.7, report entage k, the d with spondverage 119.5

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(Each)

RIALS -lb. Cwt. nitrate 8.6

.b. ton.. 30.50 hgo... 28.39 N.Y... 5.78 100-erve, g.se 7.46

۲. on

Steers, gen. range: (car	lots, lb.)
	ne quoted
Choice, 500/600	
Choice, 600/700	46
Choice, 700/800	46
Good, 500/600	42
Good, 600/700	42
Bull	39
Commercial cow	371/2n
Canner-cutter cow	361/2

#### PRIMAL BEEF CUTS

W 4000000	
Prime:	(Lb.
Rounds, all wts	55
Trimmed loins,	
50/70 lbs., (lcl)94	@1.10
Square chucks,	
70/90 lbs. (lcl)	42n
Arm chucks, 80/110401/	
Ribs, 25/35 (lel)65	
Briskets (lcl)	34
Navels, No. 1	241/2
Flanks, rough No. 1	24 1/2
Choice:	
Hindqtrs., 5/800	53
Foregtrs., 5/80040	@401%
Rounds, 70/90	54
Tr. loins, 50/70 (lel) .70	@79
8q. chucks, 70/90	42n
Arm chucks, 80/110404	6@41
Ribs, 25/35 (lcl)58	@62
Briskets (lcl)	34
Navels, No. 1	241/2
Flanks, rough No. 1	241/2
Good (all wts.):	
Rounds51	@53
Sq. chucks41	@42
Briskets32	@33
Ribs	@55
Loins	@68
20100 111111111111111111111111111111111	46.00

#### COW & BULL TENDERLOINS

Fresh J/L	C/C	Grade	Froz.	C/L
65 80@85	Cow,	3/dn.		65
93@95	Cow.	4/5 .	80	0@85
1.05@1.10 1.05@1.10	Co	w, 5/uj	p80	5@90 5@90

B	EEF F	AM	ı	1	5	E	1	į	S		
Insides,	12/up.	1b.									. 61
Outsides,	8/up.	lb.									.56
Knneklog	71/ /2	n 11									61

#### CARCASS MUTTON

	, 70/down						
Good,	70/down,	1b				. 25	1
99	nominal h	bid			1-	a	

#### BEEF PRODUCTS

(Frozen, carlots, lb.)	
Tongues, No. 1, 100's	321/n
Tongues, No. 2, 100's	311/4
Hearts, regular 100's	32b
Livers, regular, 35/50's	33a
Livers, selected, 35/50's	
Lips, scalded, 100's	
Lips, unscalded, 100's.	
Tripe, scalded, 100's	121/2
Tripe, cooked, 100's	
Melts	101/2
Lungs, 100's	111/4
Udders, 100's	7b

#### FANCY MEATS

(lcl prices)	
Beef tongues, corned Veal breads,	271/
under 12 oz	70
Calf tongues, 1 lb./dn.	90 21
Oxtails, fresh select24	@25

### BEEF SAUS. MATERIALS

FRESH	
Canner-cutter cow meat, barrels	(Lb.) 511/2
Bull meat, boneless, barrels	531/2
Beef trimmings, 75/85%, barrels	44
Beef trimmings, 85/90%, barrels	49
Boneless, chucks, barrels	511/6
Beef cheek meat, trimmed, barrels	40
Beef head meat, bbls Veal trimmings.	36n
boneless, barrels	521/2

#### VEAL-SKIN OFF

(lcl carcass	prices, cwt.)
Prime, 90/120	\$56.00@58.00
Prime, 120/150	55.00@57.00
Choice, 90/120 .	
Choice, 120/150	52.00@54.00
Good, 90/150	
Stand., 90/190	46.00@48.00
Utility, 90/190 .	44.00@45.00
Cull, 60/125	38.00@41.00

#### CARCASS LAMB

	(lel	1	DI	ri	e	e	18		1	b		)			
Prime.	35/40	,												46@48	
Prime.	45/55				۰					۰				45@47	
Prime,	55/68	,									۰			42@46	
Choice,		5			۰		a							44@47	
Choice,		5												43@46	
Choice,		5												41@44	
Good,	all w	ts								0		9		38@44	

#### PACIFIC COAST WHOLESALE MEAT PRICES

13 249.00 248.50 247.00 246.50
48.50
48.50
48.50
47.00
47.00
uoted
243.00
242.00
241.00 247.00
off)
255.00
252.00
@49.00
@46.00
0 10 00
@49.00 @46.00
@40.00 @47.00
@28.00

#### **NEW YORK**

May 13, 1958

### WHOLESALE FRESH MEATS BEEF CARCASSES, CUTS

	(1.c.	l. prices	1)	
Steer:		(W	estern.	ewt.)
Prime.	care	6/700.	\$54.00€	257.50
Prime.	carc.,	7/800.	54.50€	257.50
Choice.	care	6/700.	47.50€	49.00
Choice.	care.,	7/800.	47.50€	49.50
Good.	care	6/700	44.50€	47.00
Good,	care.,	7/800	44.00€	246.50
Hinds	Dr.	6/700	63.00€	66.00
Hinds.,	pr.,	7/800	65.00@	87.00
Hinds.,	ch.,	6/700	53,00€	257.00
Hinds.	ch.,	7/800	54.00€	258.00
Hinds	gd	6/700	49.006	252,00
Hinds.	gd.,	7/800	49.506	253.00
	-			

BEEL COIS	
/l.c.l. pjrices, lb.)	
Prime steers:	
Hindatrs., 600/70068	@67
Hindqtrs., 700/80063 Hindqtrs., 800/90063	@66
Hindatrs., 800/90063	@66
Rounds, flank off53	@57
Rounds, diamond bone,	
flank off54	@58
Short loins, untrim,98	@1.1
Short loins, trim,1.2	0@1.3
Flanks	@27
Ribs (7 bone cut)70	@82
Arm chucks44	@46
Briskets41	@45
Plates	@29
Choice steer:	
Hindatrs., 600/70054	@57
Hindqtrs., 700/80054	@58
Hindgtrs., 800/90054	@56
Rounds, flank off53	@56
Rounds, diamond bone,	
flank off54	@57
Short loins, untrim63	@76
Short loins, trim83	@96
Flanks	@27
Ribs (7 bone cut)58	@64
Arm chucks431	
Briskets38	@42
Plates27	@28
	The state of

	14	.c.l. p	, seem	,			0	Lb.)
Veal	breads.	6/12	OE.					92
12	os. up							1,24
Beef	livers,	select	ed .					45
	kidneys							
Oxta	ls, %-1b	. from	en .					25

#### LAMB

(1.c.1.	carcass	prices,	cwt.) City
Prime, 46 Prime, 45 Prime, 55 Choice, 36 Choice, 46 Choice, 46 Choice, 56 Good, 30	9/45 6/55 6/65 9/40 9/45 6/85 6/65	57 54 48 55 56 58 45	.00@58.00 .00@59.00 .00@57.00 .00@51.00 .00@57.00 .00@58.00 .00@56.00
		50	0.00@53.00 Western
Prime, 45 Prime, 5 Choice, 4 Choice, 4 Choice, 5 Good, 45	5/55 5/65 5/6n 5/55 5/65 /dn	51 56 N 46 47	western 1.00@53.00 9.00@52.00 one qtd, 9.00@52.00 7.00@51.00 5.00@47.00 1.00@47.0
VI	AL-S	KIN C	PF
(lel car	case nric	(no	Wostorn

(1.c.	l. carcass prices)	Western
Prin	ne. 90/120	.\$52.00@55.00
Prin	ne. 120/150	. 52.00@55.00
Choi	ce, 90/120	. 48.00@52.00
Choi	ce, 120/150	. 48.00@52.00
Good	1, 50/90	. 44.00@48.00
Good	1, 90/120	. 45.00@49.00
Star	id., 50/90	. 40.00@43.00
Star	nd., 90/120	. 41.00@43.00
Cali	. 200/dn., ch	. 41.00@44.00
	. 200/dn., gd	
Cali	?, 200/dn., std	. 39.00@42.00
		E E 15 E

#### NEW YORK RECEIPTS

	. our		~	
Receipts	reported	by	the '	USD.
	Service, w			i Ma
	nd HEIFE		Car	Casse

Week ended May 10 Week previous	8,727 9,200
cow:	
Week previous	638 755
BULL: Week ended May 10	287
Week previous	297
VEAL:	10.04*
Week ended May 10 Week previous	10,845 14,463
LAMB:	
Week ended May 10 Week previous	29,059 21,069
MUTTON:	21,000
Week ended May 10	590
Week previous	586
HOG AND PIG: Week ended May 10	9.744
Week previous	10,637
BEEF CUTS:	Lbs.
Week ended May 10	92,200 112,330
VEAL AND CALF CUTS:	112,000
Week ended May 10	3,031
Week previous	3,031
LAMB AND MUTTON: Week ended May 10	23,147
Week previous	20,111
PORK CUTS:	
Week ended May 10	716.037 523.767
Week previous	523,101
BEEF CURED: Week ended May 10	14,709
week previous	14,002
PORK CURED AND SMOR Week ended May 10	ED:
Week previous	364,277 496,506
meen previous victoria	200,000

COUL	TEX	DEC	305.	0	BLEZ	LI
	ended previo					6,169 6,995
	ended previo					1 2
LAMB: Week	ended					209 210

#### LOCAL SLAUGHTER

CATTLE: Week ended May 10 Week previous	Head 14,409 14,345
CALVES: Week ended May 10 Week previous	10,164 9,827
Week ended May 10	51,484
Week previous	51,748
Week ended May 10	34,518
Week previous	37,454

#### PHILA. FRESH MEATS

May 13, 1958

WESTERN DRESSED

STEER CARCASSES:	(Cwt.)
Choice, 500/700\$	49.00@50.50
Choice, 700/800	49.00@50.50
	46.25@47.50
	56.00@57.00
Hinds., good	52.00@54.00
Rounds, choice	56.00@58.00
Rounds, good	
COW CARCASSES:	
Com'1, 400/up	
Utility, all wts	41.50@42.50
VEAL (SKIN OFF):	
Choice, 90/120	50.00@54.00
Choice, 120/150	
	50.00@54.00
Good, 50/90	48.00@50.00
Good, 90/120	49.00@51.00
Good, 120/150	49.00@51.00
LAMB (Spring):	
Ch. & pr., 30/45	51.00@53.00
Ch. & pr., 45/55	47.00@52.00
	44 00 69 47 00

#### LOCALLY DRESSED

DOCHMAL	TO TO END PORTOR	
STEER BEEF (1)	.) Choice	Good
Carc., 5/700 48	@51 461/	
Carc., 7/800 48		
Hinds., 120/170	55@57	51@54
Hinds., 170/195		
Rounds, no fian		
Hip rd. plus fla		51@52
Full loins, unt		48@53
Short loins, unt	rim.65@74	62@65
Ribs (7 bone)	69@74	54@58
Arm chucks .	43@46	42@44
Briskets	39@41	
Ohomb wlates	94490	90000

### PORK AND LARD ... Chicago and outside

#### CHICAGO PROVISION MARKETS

From the National Provisioner Daily Market Service

#### CASH PRICES

(Carlot basis, Chicago price zone, May 14, 1958)

SKINNED HAMS		BELLI	
F.F.A. or fresh	Frozen	F.F.A. or fresh 401/2@41n . 6/8	Frozen
49@491/4 12/14	481/2	40%@41 8/10	401/2@41
48 14/16		40 10/12 38¼ 12/14	
46b 16/18 441/4@45 18/20	4416 @ 45	36% 14/16	
44 20/22	44	35 16/18	
43 22/24	43	33 18/20	00
41% 24/26 41% 25/30		Gr. Am., froz., fresh	D.S. Clear
40 25/up, 2's in	1 40	27½n 18/20 27½n 20/25	26½ n
PICNICS		251/2 25/30	
F.F.A. or fresh	Frozen	23½ 30/35 22n 35/40	24
33½b 4/6		19b 40/50	201/4
31½ 6/8 29½ 8/10	291/2	FRESH POR	
291/9 10/12	291/2	Job Lot	Car Lot
28½@29n 12/14		57@59 Loins, 12/di	
28½@29 8/up, 2's	10 28 1/2	56@57 Loins, 12/16	
FAT BACK	KR	46 Loins, 16/20 40 Loins, 20/uj	39@40
			41
Frozen or fresh		381/4 Butts, 8/12	
9½n 6/8		38 Butts, 8/up	
10n 8/10		47@48 Ribs, 3/dn.	46
10½n 10/12 11¼n 12/14		37 Ribs, 3/5 .	
12n 14/16		28 Ribs, 5/up	21 1/2

### n-nominal, b-bid, a-asked.

18/20 . 20/25 .

NOTE: Add 1/2c to all price quotations ending in 2 or 7.

### FRIDAY, MAY 9, 1958

May	12.25	12.37	12.25	12.35
July Sent	12.20 12.07	12.30 12.10	12.20 12.05	-32 12.27 12.05
Oct. Nov.			****	11.80b 11.65b
May	en inte 8: May	85, July	close 546, Se ight lot	pt. 165,

#### MONDAY, MAY 12, 1958

May	12.40	12.62	12.40	12.52
July	12.30	12.55	12.30	12.45
Sept.	-87 12.25	12.30	12.20	12.25
		12.00		12,00s
Nov.	****			11,771
		10,000 lb		
			close Fr	
			ight lots	

#### TUESDAY, MAY 13, 1958

May	12.60	12.70	12.57	12.70t
July	12.52	12.55	12.47	12.50
Sept.	12.30	12.32	12.22	12.27
	12.07	12.07	12.05	12.05
Nov.	11.82	11.82	11.80	11.82
Sal	es: 5,3	80,000 11	b8.	
One	n inter	oat at c	loss Mo	n May

#### Open interest at close Mon., May 12: May 78, July 508, Sept. 162, Oct. 58, and Nov. eight lots. WEDNESDAY, MAY 14, 1958

May	12.65	12.85	12.60	12.85a
July	12.55	12.62	12.50	12.62a
Sept.	12.30	12,40	12.30	12.37b
Oct.	12.02	12.15	12.02	12.10
Nov.	11.85	11.87	11.85	11.85a
Sa	les: 3.8	80,000 11	08.	
On	on intox	net et o	loro Tue	a May

### Open interest at close Tues., May 13: May 68, July 489, Sept. 150, Oct. 63, and Nov. nine lots.

T	HURSD	AY, MA	X 10,	1998
May	12.90	13.10	12.60	13.05
July Sept.	12.55 12.40	12.60 12.40	12.47 12.20	12.50a 12.20b
Oct.				12.02a 11.82a
Sal	es: 5,00	00,000 1	bs.	

Open interest at close Wed., May 14: May 58, July 480, Sept. 146, Oct 64, and Nov ten lots.

#### CHGO. FRESH PORK AND PORK PRODUCTS

 OTHER CELLAR CUTS

 Frozen or fresh
 Cured

 23... Square Jowls
 unq.

 21... Jowl Butts, loose
 19½

 21¾n Jowl Butts, boxed
 unq.

May 13, 1958	
	lel., 1b.
Hams, skinned, 10/12	50
Hams, skinned, 12/14	50
Hams, skinned, 14/16	49
Picnics, 4/6 lbs	341
Pienies, 6/8 lbs	32
Pork loins, boneless65	
Shoulders, 16/dn. loose	37
(Job lots, lb.)	
Pork livers	19
Tenderloins, fresh, 10's .83	@85
Neck bones, bbls,15	@16
Ears, 30's	18
Feet, s.c., bbls	10

### CHGO. PORK SAUSAGE

(To sausage manufacturers job lots only)	8 1
Pork trimmings, 40% lean, barrels Pork trimmings.	26
50% lean, barrels Pork trimmings,	28
80% lean, barrels411/2	@42
95% lean, barrels	47
Pork head meat	34
Pork cheek meat, barrels	40

#### PACKERS' WHOLESALE LARD PRICES

#### WEEK'S LARD PRICES

P.S. or	Dry	Ref. in
D. R.	rend.	50-lb.
cash	loose	tins
tierces	(Open	(Open
(Bd. Trade)	Mkt.)	Mkt.)
912.37%n	11.50	13.75n
1212.52\da	11.621/4	13.75n
1312.70n 11	%@11%	14:00n
1412.70n	11.621/2	14.00n
1512.85n	11.621/4	14.00m
	D. R. cash tierces (Bd. Trade) 912.37½n 1212.52½n 1312.70n 11 1412.70n	D. R. rend. cash loese tierces (Open (Bd. Trade) Mkt.) 9.12.37½n 11.50 12.12.52½n 11.62½ 13.12.70n 11.62½ 14.12.70n 11.62½

n-nominal, b-bid, a-asked.

#### HOG MARGINS WORST IN LONG TIME

BY

(F.O.E

Ungrous

DIGES

50% m 50% m 60% di 60% di 80% bi Steam (spec

Bone Cattle Trim Pigski Pigski

Summ Cattle Winte graj Summ

\*Del

(Chicago costs, credits and realizations for Monday and Tuesday)

Hog cut-out margins settled to their broadest negative ranges in a long time this week, as live costs averaged well over a dollar higher than last week, while markups in pork failed to match the higher live market. Advances in lean pork, although fair, were far from adequate.

	20 lbs.—		lue	Val	70 lbs.— ue
per cwt. alive	per cwt. fin. yield	per cwt. alive	fin. yield	cwt.	per cwt. fin. yield
Lean cuts	\$20.99 9.46 3.80	\$13.84 6.55 2.46	\$19.49 9.29 3.44	\$12.68 5.96 2.29	\$17.63 8.25 8.33
Cost of hogs\$23.44 Condemnation loss		\$23.31 .11 1.85		\$22.87 .11 1.67	
TOTAL COST 25.58	36.85	25.27	35.59	24.65	24.77
TOTAL VALUE 23.80	34.25	22.85	32.22	20.88	20.2
Cutting margin\$1.78 Margin last week61	_\$2.60 86	-\$2.42 1.02	-\$3.37 1.41		

#### PACIFIC COAST WHOLESALE PORK PRICES

Los Angeles May 13 FRESH PORK (Carcass): (Packer style) 80-120 lbs., U.S. No. 1-3. None quoted 120-180 lbs., U.S. No. 1-3.\$34.50@36.00	San Francisco May 13 (Shipper style) \$36.00@38.00 34.00@36.00	No. Portland May 13 (Shipper style) None quoted \$34.50@35.50
FRESH PORK CUTS, No. 1:		- 1750
LOINS: 8-10 lbs. 54,00@58.00 10-12 lbs. 54,00@58.00 12-16 lbs. 54,00@58.00	53.00@57.00 53.00@57.00 50.00@53.00	55.00@59.00 54.00@58.00 54.00@57.00
PICNICS: (8moked) 4-8 lbs 36.00@42.00	(Smoked) 36.00@40.00	(Smoked) 39.00@41.00
HAMS:	54.00@59.00 52.00@55.00	54.00@57.00 53.00@56.00
BACON ''Dry'' Cure, No. 1: 6-8 lbs	57.00@61.00 54.00@59.00 52.00@56.00	53.00@57.00 50.00@54.00 47.00@51.00
I.ARD, Refined: 1-lb. cartons	20.00@21.50 18.50@21.00 18.00@20.00	17.00@19.00 None quoted 14.00@17.00

#### N. Y. FRESH PORK CUTS

May 13, 1958

В	City ox lots, ewt.
Pork loins, 8/12	57.00@62.00 $57.00@59.00$ $52.00@57.00$ $45.00@48.00$ $34.00@38.00$ $47.00@50.00$
(l.c.l. prices, cwt.) Pork loins, 8/12 Pork loins, 12/16 Hams, sknd., 10/14 Boston butts, 4/8 Picnies, 4/8 Spareribs, 3/down	Western 55.00@58.00 54.00@56.00 52.00@55.00 42.00@45.00 31.00@34.00 47.00@50.00

#### N. Y. DRESSED HOGS

May 13, 1958

	(	Head	s on	1	e	8	f	fat	in)		
50	to	75	lbs.					\$35.	000	38.	00
75	to	100	lbs.					35.	00@	38.	00
			lbs.						.00@		
125	to	150	lbs.					35.	.00@	38.	00

#### CHGO. WHOLESALE SMOKED MEATS

	May	13, 1	958	
	skinned, ped			
Hams,	skinned,	14/16	lbs.,	
Hams,	skinned, ped	16/18	1bs.,	
Hams,	skinned,	16/18	lbs.,	
	fancy t			
	fancy s 12/14 lb			
	No. 1 self-ser			

#### PHILA. FRESH PORK

May 13, 1958

WESTERN DRESSED	
(1,c.l.	1b.
Reg. loins, 8/1254 @	66
Reg. loins, 12/1652 @	54
Boston butts, 4/843 @	
Spareribs, 3/down46 @	18
LOCALLY DRESSED	
Pork loins, 8/1258 @	32
Pork loins, 12/1657 @	
Bellies, 10/12374@	40
Spareribs, 3/down46 @	18
Spareribs, 3/538 @	
Boston butts, 4/842 @	16
Skinned hams, 10/1249 @	53
Skinned hams, 12/1449 @	51
Dionion GO 4/0 95 @	

#### HOG-CORN RATIO

The hog-corn ratio based on barrows and gilts at Chicago for the week ended May 10, 1958 was 16.6, the U. S. Department of Agriculture has reported. This ratio compared with the 15.7 ratio for the preceding week and 13.5 a year ago. These ratios were calculated on the basis of No. 3 yellow corn selling at \$1.295, \$1.306 and \$1.332 per bu. during the three periods, respectively.

### BY-PRODUCTS ... FATS AND OILS

#### BY-PRODUCTS MARKET

e

4E

esday)

egative

veraged

narkups dvances

ate.

-270 lbs.-

per ewt. fin. yield

24.75 38 29,28 17 —45,47 14 — 2,38

ICES

o. Portlan May 13 pper style

one quoted 4.50@35.50

3,00@57.00 0,00@54.00 7,00@51.00

7.00@19.00 one quoted 4.00@17.0

PORK

SED (1,e.l. lb. .54 @56 .52 @54 .43 @45 .46 @48

SED

SED .58 @62 .57 @60 .37 \ 040 .46 @48 .38 @41 .42 @46 .49 @53 .49 @51 .35 @88

ATIO

io based

s at Chi-

k ended

16.6, the of Agri-ed. This

vith the

preced-5 a year

vere calis of No.

elling at

1 \$1.332

ne three ly. 17, 1958 (F.O.B. Chicago, unless otherwise indicated) Wednesday, May 14, 1958

**
ЭĐ

Unground, per unit of ammonia, bulk	7.751
DIGESTER FEED TANKAGE	MATERIALS
Wet rendered, unground, loose:	
Low test	8.50r
Med. test	8.001
High test	8.00r
PACKINGHOUSE FEI	Carlots, ton
50% meat, bone scraps, bagged.\$	97.50@102.50
50% meat, bone scraps, bulk	95.00@ 97.50
60% digester tankage, bagged	
60% digester tankage, bulk	
80% blood meal, bagged Steam bone meal, 50-lb. bags,	145.00@155.00
(specially prepared)	92.50
60% steam bone meal, bagged	92.50 75.00

#### FERTILIZER MATERIALS

								Д,	1				
, per	unit	prot.											1.80r
, per	unit	prot.											1.75n
, per	unit	prot.											1.751
	, per	per unit	per unit prot. per unit prot.	per unit prot	per unit prot per unit prot	per unit prot	per unit prot	, per unit prot. , per unit prot. , per unit prot.					

### Cattle Jaws, 1eet (non-gel.), ton 9.00@13.00 Trim bone, ton 12.00@17.00 Pigskins (gelatine), cwt 6.25@ 6.50 Pigskins (rendering), piece 15@25

ANIMAL HAIR	
Winter coil dried, per ton No	ne quoted
Summer coil dried, per ton †25	
Cattle switches, per piece	3@3%
Winter processed (NovMarch)	
gray, lb	9n
Summer processed (April-Oct.)	
grav. lb.	5@6n

\*Delv'd, †c.a.f. Midwest, n-nominal, a-asked.

#### TALLOWS and GREASES

Wednesday, May 14, 1958

A firmer undertone in tallows and greases was evident late last week, as some inquiry came out of the East at fractionally higher prices. Bleachable fancy tallow, hard body, sold at 8%c, c.a.f. New York, with reg-ular production bid at 8%@8%c. Bleachable fancy tallow traded at 71/2c, f.o.b. Chicago, and at 75/8c, c.a.f. Chicago. Special tallow sold at 7@71/sc, also c.a.f. Chicago. Edible tallow was available at 11c, f.o.b. River points, and at 11%@11%c, c.a.f. Chicago. A fair trade was reported, however, on edible tallow at 11½c, c.a.f. Chicago, last sale price. Choice white grease, all hog, was bid at 83/4c, c.a.f. East.

As the new week got under way, additional tanks of choice white grease, all hog, sold at 8%c, delivered New York. Bleachable fancy tallow was bid at 81/4@81/sc, same destination. The latter price was on hard body material. It was reported but unconfirmed that some good production bleachable fancy tallow sold at 8½c, c.a.f. East. Bleachable fancy tallow was bid at 71/2c, f.o.b. Chicago, and at 7%c, c.a.f. Chicago, with offerings heard at 7%c, c.a.f. Chicago. Original fancy tallow was bid at 81/2c, c.a.f. East, but was held at 8%c. The general market was quiet, with buyers and sellers fractionally apart.

Choice white grease, all hog, sold on Wednesday at 9c, c.a.f. East. Bleachable fancy tallow was bid at 8@81/sc, c.a.f. Avondale, La., and at 8¼@8%c, c.a.f. East, product considered. Prime tallow was bid at 73/4@77/sc, former destination. Yellow grease was bid at 6%c, c.a.f. Chicago, 71/8@71/4c, c.a.f. Avondale, and at 71/4@7%c, c.a.f. East. Special tallow was bid at 71/2@75/sc, c.a.f. Avondale, and at 7%c, c.a.f. New York. Bleachable fancy tallow was bid at 75/sc, c.a.f. Chicago, but was held at 7%c. Edible tallow traded at 11c, f.o.b. River, and it was offered at 115/8@113/4c, Chicago. Inquiry was apparent at last trading level of 111/2c, c.a.f. Chicago.

TALLOWS: Wednesday's quotations: edible tallow, 11c, f.o.b. River

# Bring your Problems to us

If 76 years' experience in serving the meat industry can help you-DARLING & COMPANY's trained, technical service staff will be glad to work with you, whatever your problem. There's no cost for this service. Merely phone your local DARLING representative, or call collect to the DARLING & COMPANY plant nearest you.



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- ONtario 1-9000 P.O. Box 2218. **Brooklyn Station** CLEVELAND
- VAlley 1-2726 Lockland Station CINCINNATI
- P.O. Box 500 ALPHA, IOWA
- Eigin 2-4600 CHATHAM, ONTARIO. CANADA

... or contact your local

Representative

and 11½c, Chicago basis; original fancy tallow, 7‰c; bleachable fancy tallow, 7‰c; prime tallow 7¼@7‰c; special tallow, 7@7‰c; No. 1 tallow, 6¾@6‰c; and No. 2 tallow, 6‰c.

GREASES: Wednesday's quotations: choice white grease, not all hog, 7%c; B-white grease, 7@7%c; yellow grease, 6%@6%c; house grease, 64@6%c; and brown grease, 6c. Choice white grease, all hog, was quoted at 9c, c.a.f. East.

#### **EASTERN BY-PRODUCTS**

New York, May 14, 1958
Dried blood was quoted today at \$6.50 @ \$6.75 per unit of ammonia.
Low test wet rendered tankage was listed at \$7 per unit of ammonia and dry rendered tankage was priced at \$1.60@\$1.65 per unit of protein.

#### N.Y. COTTONSEED OIL FUTURES

FRIDAY, MAY 9, 1958

	Open	High	Low	Close	close
20					
May	 15.50b	15.65	15.56	15.60b	15.55h
July	 15.62b	15.76	15.65	15.71b	15.65
Sept.	 . 15.53b	15.70	15.56	15.68b	15.58
Oct.	 15.42b	15.59	15.48	15.54b	15.441
Dec.	 15.35b	15.50	15.50	15.46b	15.40
Jan.	 15.35n			15.46n	15,40
Mar.	15.35b	15.60	15.49	15.50b	15,40
May	15.35b	15.61	15.61	15.50b	15.40
July				15.50b	15,40
Sal	95 lots.				
	MOND	AY, MA	Y 12.	1958	
May	 15.58	15.68	15.58	· 15.67b	15,60
July	 15.71	15.75	15.71	15.74b	15.71

		WOND.	ma, ma	AA AM,	7960	
May .		15.58	15.68	15.58	· 15.67b	15.60b
July .		15.71	15.75	15.71	15.74b	15.71b
Sept		15.61b	15.67	15.61	15.64b	15.63b
Oct		15.49b	15.55	15.55	15.55	15.54b
Dec		15,41b	15.46	15.46	15.48b	15,46b
Jan		15.40n			15.45n	15.46n
Mar		15.57	15.57	15.55	15.55b	15.50b
May .					15.55b	15.50b
July .				****	15.57a	15.50b
Sales	1: 9	lots.				
		THESD	AY. M	AV 12.	1958	

		TUESD.	AY, M.	AY 13,	1958	
May		15.68b	15.73	15.68	15.69b	15.67b
July		15.75	15.80	15.70	15.72	15.74b
Sept.		15.66b	15.74	15.64	15.64b	15.64b
Oct.		15.61	15.61	15.55	15.55b	15.55
Dec.		15.50b			15.47b	15,48b
Jan.		15.50n			15,45n	15.45n
Mar.		15.55b	15.59	15.56	15.50b	15,55b
May		15.50b			15.50b	15.55b
July					15.57a	15.57a
Sal	es: 1	46 lots.				
	-	-				

Bal	es: 146	ots.			
	WED	NESDAY,	MAY 14	. 1958	
May	15.	85b 15.75	15.70	15.72	15.69b
July	15.	69b 15.77	15.70	15.74	15.72
Sept.	15.	82b 15.67	15.64	15.68b	15.64b
Oct.	15.	53b 15.53	15.53	15.55b	15.55b
Dec.	15.	45b 15.50	15.49	15.47b	15.47b
Jan.	15.	15n		15.45n	15.45n
Mar.	15.	47b 15.56	15.55	15.53b	15.50b
May	15.		15.53	15.50b	15.50b
July			4444	15.55a	15.57a
Sal	es: 100 1			MOTOGRA	201011

#### VEGETABLE OILS

Wednesday, May 14, 1958	
Crude cottonseed oll. f.o.b.	
Valley	13% b
Southeast	13% b
Texas	@131/n
Corn oil in tanks, f.o.b. mills	137/4
Soybean oil, f.o.b. Decatur	11
Peanut oil, f.o.b. mills	17½n
Coconut oil, f.o.b. Pacific Coast	14%n
Cottonseed foots:	
Midwest and West Coast 1%	
East 1%	60 114

#### **OLEOMARGARINE**

Wednesday, May 14, 1958	
White dom, vegetable (30-lb, cartons)	27
	28
Milk churned pastry (750 lbs., 30's) 23 1/2 @	25
Water churned pastry (750 lbs., 30's)221/2@	
Bakers drums, ton lots	201/4

#### OLEO OILS

		Wednesda	y, May	14,	1958	
Extra	oleo	stearine oil (drui oil (drui	ns)		181/	@18%

n-nominal, a-asked, b-bid, pd-paid,

### HIDES AND SKINS

Most big packer selections recovered from late last week's declines—Small packer and country hides slow despite early improvement in big packer circuit—Limited action in calfskins and kipskins after late last week's spurt of sales—Sheepskin trade firm, with some action in springers and shearlings.

#### CHICAGO

PACKER HIDES: Recovering from last week's late declines, about 45,000 heavy native steers sold Monday at 11c River and at 111/2c, low freight points. About 27,000 branded cows sold on Monday at 101/2c, River and Northern points. Some Southwesterns brought 12c. Late Friday, about 15,000 branded steers sold at 9c on butt-brands and at 8c on Colorados. On Tuesday, about 34,000 light native cows sold at 14c@17c, depending on location, salting, etc. The market was quiet on Wednesday, with some offerings of light cows quoted at list. Volume, including Friday's late trade was placed at about 140,000 hides.

SMALL PACKER AND COUNTRY HIDES: Buyers were slow to talk trade despite a recovery in the big packer market late last week and earlier this week on heavy and branded steers. Midwestern 60-lb. Natives are quoted at 10c nominal and brands at 8½c, nominal. The 50-lb. Natives are quoted at 12½c nominal, and brands at 11c nominal.

The horsehide market was weak, with untrimmed stock quoted at 7.75 @8.25 and the trimmed at 7.00@7.50. Fronts were quoted at 5.00@5.25, and butts at 3.25@3.50 on a nominal basis.

CALFSKINS AND KIPSKINS: The market was quiet this week, with big packers reported sold ahead. Last Friday's feature was the movement of 35,000 calfskins, with heavy Northerns at 50c and lights at 45c, River heavy calf at 47½c and lightweights at 42½c. Kipskins were in tight supply. Lightweights were nominal at 37½c, as were heavies at 35c. Late last week a car of Nashville kipskins sold at 42½c.

SHEEPSKINS: Some movement of Northern, River and Midwestern No. 1 shearlings took place at 1.15@ 1.35. Southwesterns held strong, bringing 2.10@2.25, with some offerings up to 3.00 noted. Full wool dry pelts were nominal at 18c. Most sales of spring lambs were at 1.50 per cwt. No. 2 shearlings were quoted at .80@1.15, and No. 3's at .50@.75.

#### CHICAGO HIDE QUOTATIONS

PACKER HIDES

'D

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to

it

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it

	Wednesd May 14, 19		date 957
Lgt, native steers			15
Hvy. nat. steers	11 @11	%n 10%@	211
Ex. lgt. nat. steers .	181/4@19	n	19
Butt-brand. steers	9	n	9
Colorado steers	8		814
Hvy. Texas steers	9		9n
Light Texas steers .	. 13:	a	12a
Ex. lgt. Texas steers	16		16a
Heavy native cows .	12	n 11 6	2114
Light nat. cows	14 @17	n 15%	216%
Branded cows	101/2@12	n 10 6	111%
Native bulls	7%@8	1/4 n	8n
Branded bulls	61/2 @ 7	1/2 n	-Th
Calfskins:			
Northerns, 10/15 lbs		n	5214
10 lbs./down	45	n	3714
Kips, Northern nativ			
15/25 lbs	35	in	38
SMALL P	ACKER E	IDES	
STEERS AND COWS	: 2		
60 lbs, and over	10	n	941
50 lbs		3/4 n	12n

### SMALL PACKER SKINS Calfskins, all wts. . . . 30n Kipskins, all wts. . . . 25n

SHEET	PSKINS			
Packer shearlings:				
No. 1	1.15@2,25 80@1,15	1.75@2.25 1.60@1.95		
Dry Pelts	7.75@8.25	28 <b>Q29</b> 9,00 8,00		

#### N. Y. HIDE FUTURES

FRIDAY, MAY 9, 1958

	Open	High	Low	Close	
July		12.30	12.20	12.33b-	40a
Oct Jan		12.50	12.50	12.60b- 12.65n	70a
	eight le			12.001	
	12.55b	12.85	12.75	12.85	07.
Oct Jan	13.00b			13.15b- 13.45b-	25a 50a
	18.30b			13.60b-	75a
	13.45b	12.60	12.60	13.75b-	90a
Sales:	16 lots.				
	MONI	DAY, M.	AY 12,	1958	

# MONDAY, MAY 12, 1958 July 12,35b 12,51 12,49 12,49 Oct. 12,65b 12,75b 90 Jan. 12,80b 12,250 Oct. 13,25b 13,35 13,30 13,20b 35 Jan. 13,45b 13,40b 03 Apr. 13,55b 13,55b 30 July 13,70b 13,75b 14,00b Sales: two lots.

TUESDAY, MAY 13, 1968

July	12.45b				Sla
Oct	12.75b			12.70b-	80a
Jan				12.80b-	93a
Sales:					
July				12.88b-13.	
Oct		13.25	13.25		35a
Jan					
Apr		****			90n
July				13.80b-14	.UUU
Sales:	11 lots.				

	WEDNES	DAY,	MAY	14,	1958	
July	12.40b	12.20	12.2	0	12.12b-	200
Oct	12.65b				12.40b-	55a
Jan		****			12.50b-	75a
Sales:	two lot	s.				16
July					12.54b-	672
	. 13.20b		13.2	0	12,80b-13	.000
	. 13.25b				13.05b-	25a 50a
					13.20b-	758
July					13.15b-	108
Sales:	one lot.					

THUR	BDAY,	MAY :	15,	1958	
12.10b 12.30b	$12.20 \\ 12.40$	12.0 12.4		12.05b- 12.40b-	
 14 lots.				12.55b-	
12.50b				12.50b-	

July

OCE	14.000	14.30	Lm, 20	10 555	758
				12.55b-	108
Sales:	14 lots.				
July	12.50b			12.50b-	900
Oct	12.70b			12.80b-	95a 20a
Jan	12.95b			13.00b-	408
Apr				13.25b-	408
July				13.50	
Sales:	none.				

NOTE: Upper series of months each day all contracts; lower series, new contracts.

# LIVESTOCK MARKETS ... Weekly Review

#### Hall Stresses 'Causes' Over 'Doings' of Livestock Market

ATIONS

Cor. date 1957

> 28@29 9.00 8.00

RES

Close

12.90b-13.01a 13.20b- 35a 13.40b- 60a 13.55b- 80a 13.75b-14.00a

12,88b-13.00a 13,20b- 35a 13,40b- 68a 13,60b- 50a 13,80b-14.00a

each day all nets.

10%@11

Knowing what "causes" a livestock market is fast becoming more important than knowing just what the market is "doing" at any one time, Radford S. Hall, executive secretary of the American National Cattlemen's Association, said.

Speaking at the annual convention of the Washington Cattlemen's Association, at Walla Walla, Hall pointed out that recent years have brought vast improvements in market reporting through the press and radio. "Now a stockman can know within minutes after a market opens about what he am expect for his animals, and, in many cases, he can use fast trucks to take his animals to market before it changes," he declared.

Hall described the new Fact Finding Committee of the national group as being a "steering committee for the future of the industry. Through its findings each individual stockman can make his own decisions as to how he can best meet changing marketing conditions."

Hall told of several studies into marketing trends, demand factors and competitive potentials which are being undertaken by noted scientists under sponsorship of the Fact Finding Committee. He said that results will not be available until late fall, but that "it is a healthy sign that stockmen are looking behind the markets instead of worrying about day-to-day changes."

Hall declared that "if it should be determined that the ICC erred in its decision in the case, much confusion and misunderstanding between the livestock shippers and the railroads would be dispelled, as well as a fair rate established for the shippers."

#### SALABLE LIVESTOCK AT 12 MARKETS IN APRIL

CATTLE Apr. 1958 Apr. 1957 pr. 1957 186,693 17,085 57,590 30,910 36,130 77,961 36,770 165,605 53,401 80,739 101,602 95,411 Apr. 1958
Chicago 170,057
Cincinnati 14,613
Deuver 50,324
Fort Worth 29,707
Indianapolis 32,386
Kansas City 69,495
Oklahoma (ity 29,431
Omaha 161,790
St. Joseph 57,120
St. Louis NSY 66,331
Sioux City 115,637
S, St. Paul 91,402 Totals ..... 879.893 939.897 CALVE
Chicago
Cincinnati
Denver
Fort Worth
Indianapolis
Kansas City
Oklahoma City
Omaha
St. Joseph
St. Louis NSY
Sioux City
S. St. Paul 94.239 156,494 59,493 11,726 12,598 189,910 66,700 17,443 139,958 107,239 290,880 97,810 109,182 1.349.433 SHEEP AND LAMBS | Chicago | 26.138 |
Cinclinati	2.317
Denver	80.647
Forth Worth	132.274
Indianapolis	5.454
Kansas City	61.439
Oklaboma City	13.918
Omaha	64.044
St. Joseph	23.021
St. Louis NSY	12.088
Stioux City	29.888
Chicago	20.888
College	20.888
Colleg 1,760 76,049 106,388 6,435 49,912 10,882 62,195 11,732	

#### N.Y. Central To Close Truck Service At E. Buffalo Yards

The New York Central Railroad has announced it will discontinue truck market operations at its East Buffalo Stock Yards on June 16. Frank K. Mitchell, jr., division superintendent for the road, stated that the market facility is being closed after careful study has proven it to be an operation no longer economically justifiable in that area.

"The loading and unloading of livestock for and from rail shipments will be continued, as will the transit feed, water and rest facilities, as required by the Interstate Commerce Commission and the Public Service Commission," Mitchell pointed out.

"Our studies have also shown," Mitchell said, "that there has been a decline of 82 per cent since last September in the number of so-called intransit cars through changes in overall operations. These changes include increased efficiency obtained through the operation of Frontier Yard and improved freight train scheduling."

#### Through Rates, or Local Rates Object of Cattlemen's Study

The legal aspects of an interstate commerce commission decision as to whether livestock shippers are entitled to through rates or must pay higher combinations of local rail rates will be studied, Radford Hall, executive secretary of the American National Cattlemen's Association, has said.

The association has engaged a Denver law firm with a view of taking principles involved in carrying the "Corn Fed Cattle Case" through the courts to determine whether the Interstate Commerce Commission properly interpreted laws applicable to through and local freight rates.

The question involved is whether the shipper should pay, under certain circumstances, the combination of local rates or rather than lower through rates. In other cases the shipper has been accorded the lower rate.

Carlots Barrel Lots

DRESSED BEEF
BONELESS MEATS AND CUTS
OFFAL

SUPERIOR PACKING CO. ST. PAUL

GEO. S. HESS R. Q. (PETE) LINE
INDIANAPOLIS HOG MARKET

HESS-LINE CO.

HOG ORDER BUYERS EXCLUSIVELY TELEPHONE MELROSE 7-5481

HESS-LINE CO.
EXCHANGE BLDG. INDIANAPOLIS STOCK YARDS
INDIANAPOLIS 21, IND.

#### PACKERS' **PURCHASES**

Purchases of livestock by packers at principal centers for the week ended Saturday, May 10, 1958, as reported to the National Provi-sioner:

#### CHICAGO

Armour, 5,456 hogs; shippers, 14,191 hogs; and others, 18,647 hogs. Totals: 22,375 cattle, 259 calves, 38,294 hogs and 1,871 sheep.

#### KANSAS CITY

	Cattle	Calves	Hogs	Sheep	
Armour.	1,715	278	2,560	1,461	
Swift	1,765	273	3,246	877	
	1,009		4,183		
Butchers		35	2,072	1,463	
Others .	131	***	2,138	7,017	
Motole.	7.000	E01 1	4 100	10.010	

	OMA	HA.	
	attle &	Hogs	Sheep
Armour	6,561	6,598	3,267
Cudahy	3,487 4,599	6,192 5,605	2,024 2,208
Wilson	8,456	4,768	1,448
Neb. Beef . Am. Stores	786 1.266		***
Cornhusker O'Neill		***	***
R. & C	984	***	***
Gr. Omaha Rothschild.	1,073	***	***
Roth	630	***	***
Kingan	852 507	***	
Union	977 766	7,757	***
Totals	28,286	30,915	8,947

#### N. S. YARDS

Armour. Swift	2,425 2,431	345	13,929 11,039	Sheep 419 1,092
Hunter .	771		4,634	
Heil			1,122	***
Krey			8,022	***
Totals	5,627	1,195	38,746	1,511

#### ST. JOSEPH

	Cattle	Caive	s Hogs	sneep
Swift	2,788	106	10,972	4,952
Armour.	2,703	49	7,682	1,222
Seitz	1,096			***
Others .	3,948	***	3,673	***
Totals 1 *Do no calves, 4, direct to	t included	de 24 s and	2 catt	le, 37

	DIOUZE CILL			
	Cattle	Calve	s Hogs	Sheep
Armour.			4,324	1,458
Swift	3,764		3,061	1,157
8.C. Dr.				
Beef .	4,175		***	
S.C. Dr.				
Pork .	222		5,214	
Raskin .	920		***	
Butchers		1	***	
Others .	8,574		15,587	908
Totals 2	22,065	1	28,186	3,523

#### WICHITA

	Cattle	Calve	s Hogs	Sheep
Cudahy .	995	78	1,832	
Dunn	123		***	
Sunflower	13			447
Dold	94		479	
Excel	657	***		
Armour.	***			1,004
Swift				1.557
Others .	895		58	4.217
		-		

#### Totals 2,777 78 2,369 6,778

	~	Cattle	Calves	Hogs	Sheen
Armour		714	7	195	1.167
Wilson		1.232	69	1.110	1.852
Others		1,762	77	1,316	
-			-	-	-

Totals\* 3,706 83 2,621 3,019
\*Do not include 1,253 cattle, 2
calves, 6,186 hogs and 2,547 sheep
direct to packers.

#### LOS ANGELES

	Cattle	Calves	Hogs	Sheep
Cudahy .			858	
Swift	166	5		
Atlas	674			
Ideal	587	***		
United .	338	***	44	
Gr. West.	333	***		
Acme	367		***	
Goldring.	274	***	***	4 44
Coast	204		54	
O'gherty		5.55	386	***
Klubnikin	208	171	1.6%	
Harman	221	***	***	
Others .	1,312	26	304	***
Totals -	1,634	202	1,146	***

#### DENVER

Armour. Swift Cudahy. Wilson. Others1	Cattle 166 1,185 1,017 885 10,384	21 13 24	2,739 8,818 1,606	Sheep 2,698 7,102 75 1,883 897
Totals 1	3,587	58	8,163	12,655
	ST.	PAU	L	
	Cattle	Calve	es Hogs	Sheep
Armour.	5.932	1.837	11,412	2,614
Bartusch	1.183			
Bifkin .	771	6		
Superior	1.476			
Swift	5.983	2.032	17,061	1,987
Others .	3,905		10,324	535

Totals	19,200	0,774	38,797	5,136
	CINCI	NNA	TI	
	Cattle	Calve	es Hogs	
Gall Schlachte	17	127		267
Others .			10,039	118
Totals	3,229	824	10,039	385
	FORT	WOR	TH	

	Cattle	Calves	-		
Armour.	597			11,212	
Swift	1,231		1,058	20,676	
Rosen'l	93	12	***	389	
Totals	1,921	1.225	2.650	32,277	

#### TOTAL PACKER PURCHASES

	Week ended May 10	Prev. week	Same week 1957
Cattle	145,024	155,665	156,947
Hogs	238,452	252,214	255,403
Sheep	93,094	76,915	95,523

#### CORN BELT DIRECT TRADING

Des Moines, May 14-Prices on hogs at 13 plants and about 30 concentration yards in interior Iowa and southern Minnesota, as quoted by the USDA:

Barrows,	gilts.	U.S. N	0, 1-3:
180/200	lbs.		21.00@22.75
200/220			22.00@22.90
220/240			21.70@22.75
240/270			
270/300	lbs.		20.65@21.90
Sows, U.	S. No	. 1-3:	
270/330			20.00@21.15
330/400	lbs.		19.50@20.65
400/550	lbs.		18.00@20.15

Corn Belt hog receipts as reported by the USDA:

		This	Last	Last
May	8	47,500	40,000	58,500
May	9	37,500	57,000	60,500
May	10	26,000	32,000	29,000
May	12	46,000	63,000	58,500
May	13	48,000	49,000	38,500
May	14	57,000	57,500	64,000

#### LIVESTOCK PRICES AT INDIANAPOLIS

Livestock prices at Indianapolis on Wednesday, May 14 were as follows:

CATTLE:	Cwt.
Steers, gd. & ch	\$26,50@29.2
Steers, std. & gd	
Helfers, gd, & ch	
Cows, util, & com'l.	19.00@22.00
Cows, can. & cut	
Bulls, util. & com'l.	
Bulls, cutter	20.00@23.00
VEALERS:	
Good & prime	97 00/2099 8/
Stand & gd	99 00@97 0

			23.00@27.0 None quote
HOGS, U.	S. No.	1-3:	
			20.25@22.0
			22.00@23.7
180/200	The		92 75 @ 94 9

180/200	lbs.						23.75@24.25
200/220	lbs.						23.75@24.50
220/240	lbs.						23,75@24.25
240/270	lbs.						23.25@23.75
270/300	lbs.						22.75@23.25
Sows, U	7.8. 1	To.	1	-	3	:	
180/33	0 1b	2.					20.00@21.25
							19.25@21.00

### Old crop, gd. & ch.. None quoted Spring, choice .... 24,50@25.00

#### WEEKLY INSPECTED SLAUGHTER

Slaughter of livestock at major centers during the week ended May 10, 1958 (totals compared) was reported by the U. S. Department of Agriculture as follows:

	Cattle	Calves	Hogs	Sheep 4
				Lamb
Boston, New Yory City Area1 1	14.409	10,164	51,484	32,828
Baltimore, Philadelphia		1.295	28,332	8,215
	17.713	6,329	102,759	
				12,000
	24,896	6,406	46,779	8,490
St. Paul-Wis. Areas2	30,682	19,169	82,922	10,511
St. Louis Areas	12,806	2,250	79,076	8,926
Sioux City-So, Dak, Area4	21.159		60.304	12,134
	33,185	214	71,275	16,962
	10.086	1,541	29,527	
				10,520
	28,823	10,786	241,356	28,243
Louisville, Evansville, Nashville,				
Memphis	8,173	5,976	53,260	
Georgia-Alabama Area7	4.404	1,657	24,413	100
	16,962	1,824	43,689	11.547
	11.658	6.329	14.510	38,029
	16.557	329	12.242	27,519
	19.713	2.877	26,800	32,064
		293		
Portland, Seattle, Spokane	5,206		10,443	3,895
Grand Totals2	84,455	77,439	979,171	246,952
Totals same week 19572	99,067	93,112	990,219	234,254

Includes Brooklyn, Newark and Jersey City. Includes St. Paul, St. Paul, Minn., and Madison, Milwaukee, Green Bay, Wis. Includes St. Louis, National Stockyards, E. St. Louis, Ill., and St. Louis, Me. Includes St. Huron, Mitchell, Madison, and Watertown, S. Dit Includes Lincoln and Fremont, Nebr., and Glenwood, Iowa. Includes bett Lea, Austin and Winona, Minn., Cedar Rapids, Davenport, Du Moines, Dubuque, Esterville, Fort Dodge, Marshalltown, Mason City, Ottumwa, Postville, Storm Lake and Waterloo, Iowa. Includes Birmingham, Dothan and Montgomery, Ala., Albany, Atlanta, Moultrie, Thomsville and Tifton, Ga. Includes Los Angeles, San Francisco, Sc. Sm. Francisco, San Jose and Vallejo, Calif.

#### LIVESTOCK PRICES AT 11 CANADIAN MARKETS

Average prices per cwt. paid for specific grades for steers, calves, hogs and lambs at 11 leading markets in Canada during the week ended May 3 compared with the same week in 1957 was reported to the Provisioner by the Canadian Department of Agriculture as follows:

Stockyards	STE	DOD ERS Ill ights 1957	Good	AL VES and oice 1957	Grad	GS* le B¹ ssed	LAI Ge Handy 1958	ood
Toronto	\$24.38	\$19.25	\$31.80	\$26.50	\$29.58	\$28,50	\$25,49	\$22,50
Montreal	24.10	20.00	23.50	17.40	28.70	28.25	19.00	
Winnipeg	. 23.25	18.10	29.18	25.10	28.00	27.87	21.00	18.50
Calgary	. 22.55	17.36	24.60	21.79	26.54	25.59	20.00	19,74
Edmonton	. 21.90	17.30	26.00	24.00	27.25	26.35	22.30	18.85
Lethbridge .	. 22,40	17,35	23.50		26.75	25.60	20.75	20.00
Pr. Albert .	. 22.00	17.20	26.50	23.00	26.30	26.15		****
Moose Jaw .	. 21.75	17.10	24.75	20.00	26.15	26.15		****
Saskatoon .	. 22,25	17.00	27.50	23.50	26.30	26.25		17.50
Regina	. 21.65	16.75	24.50	22.75	26.50	26.15		
Vancouver .	. 23.00		28.00	24.50	27.85	27.30		

<sup>\*</sup>Canadian government quality premium not included.

#### SOUTHERN RECEIPTS

Receipts of livestock at six southern packing plant stockyards located in Albany, Moultrie, Thomasville, Tifton, Georgia; Dothan, Alabama, and Jacksonville, Florida; during the week ended May 9:

	Cattle	Calves	Hogs
Week ended May 9	2,299	762	14,467
Week previous (five days)	2,090	704	17,149
Corresponding week last year	2,876	529	14,624

#### LIVESTOCK PRICES AT ST. JOSEPH

Livestock prices at St. Joseph on Wednesday, May 14 were as follows:

### CATTLE: ATTLE: Cwt. Steers, ch. & pr. . . \$27.50@29.65 Steers, gd. & ch. . . . 25.75@29.50 Heifers, gd. & ch. . . . 25.25@29.50 Cows, util. & com'l. 18.50@21.00 Cows, can. & cut. . . . 15.25@18.250 Bulls, util. & com'l. 22.50@23.00 VEALERS:

Calves, gd. & ch	
HOGS, U.S. No. 1-3:	
180/200 lbs	22.00@22.75
200/220 lbs,	
220/240 lbs	22.00@ 22.50
240/270 lbs	21.50@22.23
Sows, U.S. No. 1-3	:
070 /4/10 The	10 75@91 00

#### LAMBS: Old crop, gd. & ch.. None quoted Spring, good & ch.. 23.50@24.50

#### LIVESTOCK PRICES AT SIOUX CITY

Livestock prices at Sious City on Wednesday, May 14 were as follows:

Cwt.

Steers, prime	\$30.00@30.5
Steers choice	27 (00)6929.0
Steers good	25.00020.0
Heifers ch & nr	27 (10) (0029.0)
Heifers, good	24 00@26.0
Cows, util. & com'l.	18 50@22.0
Cows, can, & cut	16 00@18.50
Bulls, util, & com'l	28 00@24.0
Bulls, cutter	21.00@23.0
	21.000
IOGS, U.S. No. 1-3:	500
180/200 lbs	22.25@23.0
200/220 lbs	22.25@23.5
220/240 lbs,	22 00@23.0
240/270 lbs	21.50@22.50
Sows, U.S. No. 1-3:	
270/400 Ibs	19 75@20.8
400/500 lbs	18.00@19.7
400/500 lbs	10.000
AMBS:	
Old crop, gd. & ch	19.50@20.78
Spring, gd. & ch	24.00 only
deciment want to see	

CATTLE.

#### SLAUGHTER REPORTS

the week

ported by

Sheep & Lambs 32,828 3,215 12,006 3,490 10,511 2,926 12,134 16,902 10,520 28,346 884 882 759 779 922 976 804 275 527 856

11,547 88,029 27,519 32,064 3,896 246,952 234,254

St. Paul, 80.
Vis. Tacindes
ouis, Mo. Taown, S. Dat.
\*Includes Alvenport, Da
Mason City,
ndes Birmiagtrie, Thomassco, So. Sa

MARKETS grades for

markets in pared with Provisioner follows:

TAMB8
Good
Handywelghs
1958
1967
\$25.49
\$25.49
\$20.00
19.00
21.00
18.50
20.00
19.74
22.30
18.85
20.75
20.00

king plant

sville, Tife, Florida;

PRICES

CITY

s at Sioux

day, May ws:

Cwt. \$30.00@30.50 27.00@29.00 25.00@26.50 27.00@29.00 24.00@26.00 18.50@22.00 16.00@18.50 23.00@24.00 21.00@23.00

19.50@20.75 24.00 only

17, 1958

14,467 17,149 14,624

17.50

VS:

Special reports to the NATION-AL PROVISIONER showing the number of livestock slaughtered at 13 centers for the week ended May

10, 1958, com	pared:		
	CATTL	E	
	Week		Cor.
	ended	Prev.	week
1	May 10	week	1957
Chicagot	22,375	21,703	27,655
Kan. City! .	7,613	9,916	9,954
Omaha*1	27,100	29,947	29,485
N.S. Yardst	6,822	6,864	8.743
St. Josephi.	10,108	11,550	10,120
Sioux Cityt.	14,858	15.576	13,429
Wichita*‡ .	2,918	3,605	3,156
New York &			
Jer. Cityt.	14.409	14,345	10.957
Okla. City*‡	5.116	5,591	7,147
Cincinnatis .	8,198		4.042
Denvert	13.873	14,287	18,192
St. Pault	15,345	17,151	17.648
Milwaukeet .	5,078		
Totals	148,813	150,535	160,628
	HOGS		
Chicagot	24,103	26,627	26,405
Kan. Cityt.	14,199	15,717	15,780
Omaha*i	46.556	46,252	39,820
N.S. Yardst	38,746	26,671	49,004
St. Josephi.	23,209	23,798	24.784
Sioux Cityt.	27,764	25,116	12,806
Wichita*1 .	11,304	11,183	9,461
New York &			
Jer. Cityt.	51,484	51,748	49,033
Okla, City*\$	8,807	9,414	11,213
Cincinnatis .	9,962	***	10,849
Denvert	8,274	8,411	10,608
St Pault	28 473	31 080	94 914

St. Pault	28,473	31,080	34,314
Milwaukeet .	3,941	***	***
Totals	292,822	277,017	294,077
	SHEE	P	
Chicagot	1,871	1,722	2,009
Kan. Cityt.	10,818	14,897	9,489
Omaha*t	11,111	9,965	8,974
N.S. Yardst	1,511	1,686	3,074
St. Josepht.	8,066	6,135	8,939
Sioux Cityt.	1,903	1,891	2,589
Wichita*‡ . New York &	2,561	3,417	3,531
Jer. Cityt.	34,513	37,454	33,525
Okla. City*1	5,566	3,766	6,022
Cincinnatis .	385		285
Denveri	20,756	21,966	16,099
St. Pault	4,601	3,237	3,235
Milwaukeet .	507	***	

"Cattle and calves.

†Federally inspected slaughter, including directs.

‡Stockyards sales for local slaughter. \$tockyards receipts for local slaughter, including directs.

Totals ...104,169 106,136 97,772

#### CANADIAN KILL

Inspected slaughter of livestock in Canada for week ended May 3:

		Week	Same
		ended	me-k
		May 3	1957
	CATT	LE	
Western	Canada	17 418	17,415
Eastern	Canada		16,151
Totals		85,919	33,566
100010			30,000
	HOO		
Western	Canada	53,093	52,934
Eastern	Canada	51,097	54,893
Totals		104.190	107.827
All hog	carcasses	-0-1,-00	
graded		113,095	115,868
	SHE	EP	
Western	Canada	2.580	1.266
Eastern	Canada		2,475
	-		
Totals	*******	3,088	3,741
AIPLAS	W		

#### **NEW YORK RECEIPTS**

Receipts of salable livestock at Jersey City and 41st st., New York market for week ended May 10:

Cattle Ca	lves	Hogs*	Sheep
Salable 124 Total (incl.	14		***
Prev. wk	67	15,922	8,542
Salable 158 Total incl.	11		
directs)3,232	155	18,540	8,968
*Includes hogs	nt 3	1st str	eet.

#### CHICAGO LIVESTOCK .

Supplies of livestock at the Chicago Union Stockyards for current and comparative periods:

#### RECEIPTS

		Cattle	Calves	Hogs	Sheep		
May	8	1.543	121	9.897	1.053		
May		548	30	7.518	475		
May	10	97		1,593	52		
May	12	16,825	149	7,993	2,475		
May	13	7,500	200	8,000	1,500		
		17,000	100	10,000	2,500		
*We	ek so						
fa	r	41,325	449	25,993	6,475		
			457				
Yr.	ago.	58,672	984	80,936	7,525		
			4 cattle				
and	108	sheep	direct	to pacl	kers.		
SHIPMENTS							

# May 8.. 2,661 May 9.. 1,286 May 10.. 446 May 12.. 5,467 May 13.. 5,000 May 14.. 6,000 Week so far ..16,467 Wk. ago.17,163 Yr. ago.21,817 7,142 8,925 96 7,266 2,654 100 5,226 1,910

142 3,671 101 2,071 ... 1,176 ... 2,142 ... 2,500 ... 2,500

1,425 1,500 1,000

		1	M	Ľ	A	3	r	RECEIPTS	
								1958	1957
Cattle								87,418	107,573
Calves								1,203	2,839
Hogs			۰						100,737
Sheep	۰	0		0		0		14,090	17,617

#### MAY SHIPMENTS

						1958	1957
Cattle						43,549	51.239
Hogs	۰					28.075	19,735
Sheep		۰				8,556	5,438

#### CHICAGO HOG PURCHASES

Supplie			purch	
Chicago,	week e	ende	i Wed.,	May 14:
Packers' Shippers'	purch purch		Week ended May 14 22,555 14,792	Week ended May 7 24.788 14,575
Totals			37,347	39,363

#### LIVESTOCK RECEIPTS

Receipts at 20 markets for the week ended Friday, May 9, with comparisons:

	Cattle	Hogs	Sheep
Week to	243.000	393,000	167,000
Previous	240,000	393,000	101,000
week .	277,000	406,000	146,000
Same wk		410.000	100 000
1957 . Totals.	272,000	412,000	183,000
1958 .4	,598,000	7,321,000	2,399,000
Totals,			
1957 .4	,857,000	8,118,000	2,896,000

#### PACIFIC COAST LIVESTOCK

Receipts markets,				
	Cattle	Calve	s Hogs	Sheep
Los Ang	4.935	475	1,160	440
N. P'tland	.1,750	350	1,450	1,150
San. Fran.	. 130	25	550	600

#### LIVESTOCK PRICES AT LOUISVILLE

Livestock prices at Louisville on Wednesday, May 14 were as follows: CATTLE: Cwt. Steers, ch. & pr. ..\$29.00@31.00 Steers, gd. & ch. .. 25.50@28.00 Steers, stand, & gd. 23.00@25.50 Heifers, gd. & pr. .. 24.50@28.50

Cows, util. & com'l.	18,50@21.50
Cows, can, & cut	16,00@19.00
Bulls, util, & com'l.	22.00@23.50
VEALERS:	
Choice & prime	31.00@32.00
Good & choice	28,00@31,00
Calves, gd. & ch	24.00@28.00
HOGS. U.S. No. 1-3:	
180/200 lbs	23,75@24.00
	23.75@24.00
220/240 lbs	23.75@24.00
240/260 lbs	23.25@23.50
Sows, U.S. No. 1-3:	
300/400 lbs	None quoted

### 400/600 lbs. .... 18.00@19.00 LAMBS: Gd. & ch. (old crop) None quoted Ut. & gd. (old crop) None quoted Spring, gd. & pr... 23.00@25.00

#### LIVESTOCK PRICES AT LEADING MARKETS

Livestock prices at five western markets on Tuesday, May 13 were reported by the Agricultural Marketing Service, Livestock Division, as follows:

Service,	Live	stock D	Division, as	s follows:		
wood.	1	T.S. Yds.	Chicago	Kansas City	Omaha	St. Paul
HOGS: BARROW	78 & (	GILTS:				
U.S. No.						
140-160	lbs :	21.00-22.25 $22.00-23.00$	None qtd.	None qtd. None qtd.	None qtd.	None qtd. 21.25-21.75
160-180	1bs	22.75-23.50	\$21.50-23.50	\$21.00-22.50	22.00-28.50	21.75-22.50 22.00-23.25
180-200 200-220	1bs	23.00-23.78 23.00-23.78	5 23.25-24.25 5 23.50-24.25	21.50-23.00 22.00-23.00	22.25-23.50	22.00-23.25
220-240	1bs	22.75-23.73	5 23.25-24.00	22.00-23.00	22.00-28.50	21.75-23.25
240-270 270-300	lbs	22.00-28.20 21.00-22.50	5 22.75-23.50 0 22.25-23.00		21.50-23.00 20.75-21.75	21.25-23.25 20.50-22.25
300-330	Iba	21.00-21.78	5 21.50-22.25	None qtd.	20.25-20.75	None qtd.
Medium		None qtd.	None qtd.	None qtd.	20.00-20.25	None qtd.
		22.25-22.7	5 21.00-23.25	20.50-22.00	21.00-22.50	21.00-21.75
SOWS: U.S. No	1.9.					
180-270	1bs	20.00-20.20 20.00-20.20	None qtd.	19.50-19.75	21.00 only	20.75-21.00
270-300 300-330	lbs	20.00-20.20 20.00-20.20	5 None qtd. 5 20.50-20.75	19.25-19.75 19.25-19.75	20.50-21.00 20.25-20.75	20.75-21.00 20.50-21.00
330-360	lbs	19.75-20.2	5 20.00-20.75		20.00-20.75	20.00-20.75
360-400 400-450		19.25-20.0 18.75-19.2			19.75-20.25 19.25-20.00	19.50-20.50 19.00-20.00
	lbs	18.00-18.7	5 18.50-19.50		18.75-19.50	18.50-19.25
Boars &				10 00 17 00	10 00 10 70	37
all W		16.20-17.00	0 16.50-18.50	16.00-17.00	10.00-10.00	None qua.
STEERS		ATTLE &	CALVES:			
Prime:	The	None atd	None atd	None atd	None atd	None atd
900-1100	1bs	None qtd. None qtd.	30.00-33.50		None qtd. None qtd.	None qtd.
		None qtd. None qtd.			None qtd. 31.50 only	None qtd. None qtd.
Choice:	ADM	wone qua.	02,00-00.00	Atone dea.	01.00 Omij	zione dea.
	lbs	28.25-32.0	0 27.75-30.00			
900-1100 1100-1300	lbs	28.50-32.0 28.50-32.0	0 28.00-31.50 0 28.25-32.50		27.50-30.00	27.00-81.50 27.50-31.50
1300-1500	lbs	28.50-32.0	0 28.25-32.50	27.50-82.25	27.50-30.00	27.50-81.50
Good:	lhs.	25.00-28.5	0 25.50-28.00	25.50-27.00	25.50-27.00	24.50-27.00
900-1100	1bs	25.50-28.5	0 25.50-28.25	25.50-27.50 25.50-27.50		
Standar		25.50-28.5	0 25.50-28.20	25.50-27.50	25.50-27.50	24.50-27.50
all w	ts	22.50-25.5	0 24.00-25.50	22.50-25.00	22.50-25.00	21.00-24.50
all w		20.00-22.5	0 22.00-24.00	21.00-27.50	21.00-22.50	19.00-21.00
HEIFER Prime:	8:					
600- 800		None qtd.		None qtd.	None qtd. None qtd.	None qtd. None qtd.
Choice:						
600- 800 800-1000		27.50-30.0	00 27.00-29.50 00 27.50-29.70			
Good:					OF 00 OF 00	04 00 00 00
700- 900	) lbs	24.75-27.5 24.75-27.5	50 25.00-27.00 50 25.25-27.50	0 24.50-26.00 0 24.50-26.00		
Standar	d,					
utility,	ts	21.50-24.7	75 23.00-25.28	21.50-24.00	21.50-24.00	20.00-24.00
all w	rts	19.50-21.5	50 21.25-23.00	20.00-21.50	20.00-21.50	18.50-20.00
COWS:	rcial,					
all w	ts	21.00-22.0	00 21.00-22.50	20.50-22.00	20.00-22.00	19.50-21.50
all w		19.00-21.5	0 19.00-21.23	19.00-20.50	18.50-20.00	18.50-19.50
Can. &	cut.,	15.00-19.5	0 16.00-19.50	16.00-19.00	16.25-18.50	16.00-18.50
			All Weights:			
03		37 - mm - 4.2	Edward To	None qtd. 0 22.63-23.00	None qtd.	None gtd.
Utility		20.50-28.0	JU 21.90-23.90	0 21.00-22.00	21.00-25.00	20.00-20.00
Cutter		16.00-21.0	00 20.00-21.50	19.00-21.50	19.00-21.50	20.00-22.50
VEALER	RS, All	Weights	: 33 00.34 00	27.00-30.00	27 00-31 00	33.00-38.00
Stand.	& gd.	20.00-28.0	0 22.00-33.00	20.00-27.00	22.00-27.00	24.00-33.00
CALVES	(500	Lbs. Down	n):			
Stand.	pr & gd.	20.00-27.0	00 21.00-26.00	25.00-28.00 20.00-25.00	None qtd.	27.00-30.00 21.00-27.00
SHEEP &						
LAMBS	(All w	ts., woole			**	
Prime		None qtd. 21.00-21.5	None qtd. None qtd.	None qtd. None qtd.	None qtd. None qtd.	None qtd. None qtd.
Good .		20.50-21.0	None qtd.	None qtd.	None qtd.	None qtd.
LAMBS	(All v	vts., short	n):	None ctd	None ctd	None atd
Choice		21.00-21.	50 21.00-22.50	None qtd. 0 19.50-21.00	19.00-20.50	20.00-21.50
Good .		19.00-21.0	00 19.00-21.00	0 18.00-19.75	18.00-19.00	19.50-20.50
	& pr		00 None qtd.	23.00-24.25	23.25-24.50	24.00 only
Gd. &	shorn)	7.00- 9.0	0 8.00-10.00	7.00- 8.00	8.00- 9.75	8.00-10.00
Cull &	util	4.50- 7.0	00 6.00- 8.00			



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#### POSITION WANTED

ATTENTION: PACKERS ON THE COAST OF CALIFORNIA OR FLORIDA

COAST OF CALLFORNIA OR FURIDA First class industrial engineer, will work as supervisor in packaging department, and set up methods, layouts and standards for all other departments. Qualified and able to set up costs and allocations. Wish to settle down near the ocean. Healthy, ambitious, location more im-portant than money. W-211, THE NATIONAL PROVISIONER, 15 W. Huron St., Chicago 10, Ill.

SAUSAGE SUPERINTENDENT: Experienced in inspected and non-inspected houses. Can assume full responsibility of sausage and smoked meats. Willing to relocate, preferably south. Present employer knows my intention, W-203, THE NATIONAL PROVISIONER, 15 W. Huron St., Chicago 10, Ill.

SAUSAGE SUPERVISOR: Lifetime experience with large and small packers. Can make my own formulas. Have successfully managed government inspected plants. Guarantee results — quality products—profit results. Prefer California or Chicago. W-204, THE NATIONAL PROVISIONER, 15 W. Huron St., Chicago 10, Ill.

EXPERIENCED: Young man with 12 years' experience in packinghouse and wholesale meat. Lamb and mutton man primarily with background in beef, veal and pork, References, Located midwest, W-77, THE NATIONAL PROVISIONER, 15 W. Huron St., Chicago 10, III.

SUPERINTENDENT: 30 years' experience in meat packing houses. Excellent references furnished, Will relocate. W-189, THE NATIONAL PROVI-SIONER, 15 W. Huron St., Chicago 10, III.

WORKING SAUSAGE MAKER: 25 years' experience, Capable and efficient. Available immediately, W-196, THE NATIONAL PROVISIONER, 15 W. Huron St., Chicago 10, Ill.

#### POSITION WANTED

INDUSTRIAL ENGINEER

Unbistrial Engineer

Qualified to assist in planning and carrying out a complete program of plant improvement or expansion. Can pinpoint and correct problems of cost, methods, organization, plant layout, labor relations, sales and finance. Over 20 years' experience in this field. Will help owner, top management or banking interests in control of a packing business to turn losses into profits. Expect to be well paid and to be given authority with responsibility over a sufficient period of time to measure results. Now employed but have good reason for desiring change. W-187, THE NATIONAL PROVISIONER, 15 W. Huron St. Chicago 10, Ill.

MANAGEMENT - EXECUTIVE

PLANT MANAGER: Or assistant to the president.
49 year old meat packing executive with broad
experience will take full profit and administrative responsibility of livestock buying, processing,
and sales of large or small plant. Prefer midwest
or west. Profits are a MUST for both of us,
W-118, THE NATIONAL PROVISIONER, 15 W.
Huron St., Chicago 10, Ill.

#### HELP WANTED

EXPERIENCED IN BUYING: Slaughter cattle for meat packer in southeastern states. Send complete employment background and references. W-198. THE NATIONAL PROVISIONER, 15 W. Huron St.. Chicago 10, Ill.

WANTED: EXPERIENCED PROVISION MANAGER. Must have background in pork and beef. Large, midwestern packer has opening for top man only. State age, experience and references, which will be kept confidential. W-199, THE NATIONAL PROVISIONER, 15 W. Huron St., Chicago 10, Ill.

LIVESTOCK BUYER: Wanted by large inde-pendent eastern packer. Must be experienced both as hog and cattle buyer and have complete knowl-edge of plant operations. M-192. THE NATIONAL PROVISIONER, 15 W. Huron St., Chicago 10, Ill.

#### HELP WANTED

SALESMAN: A national concern is interested in additional sales personnel. The primary qualifications are a technical education together will plant experience in curing and processing. A successful sales background in ingredients used a cured meats is also of value. This work will involve the demonstration, sale and repeat series calls. Travel is necessary for the Mid-West. 18 South and Atlantic states. Location would be a New York, Chicago or Atlanta. The sales position is on a salary and expense basis, together will hospitalization, pension and an excellent put sharing plan. Please be as complete as possible relative to past experience, education, whether presently employed, Our company resonnel are informed of this advertisement. If inquiries will be confidential, Write Box W-35. The National Provisioner, 15 West Huron Street.

SAUSAGE SUPERVISOR
For equipment sales and service in the Carolins.
Must be thoroughly familiar with sausage kitche
and prepackaged sliced luncheon meat operations.
Send resume of experience, education and sixnings record to Box W-200, THE NATIONAL
PROVISIONER, 15 W. Huron St., Chicago II
III.

SALESMAN WITH CAR: To cover established territory in northeastern U.S. Must have experience selling seasonings, cures, binders as specialty items. Our company is well established in this business, Salary, expense and car allowance. Write Box W-207, THE NATIONAL PROVISIONER, 527 Madison Ave., New York 22, N.I.

HAM MAKER: With full knowledge of processist New York style delicatessen hams for canning sin pear shaped hams. Good opportunity with a leadin New York independent packer. W-200. THE MA-TIONAL PROVISIONER, 527 Madison Ave.. New York 22, N. Y.

WANTED: Non-working kill foreman, three be operation. Experienced only. Midwest locates Good salary and excellent chance for advancement. Address replies with all information is Rox W-170, THE NATIONAL PROVISIONS. 15 W. Huron St., Chicago 10, III.

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LI HALLING MARIE

SUPERINTENDENT: Experienced packinghouse superintendent wanted. Operations include full line activity such as kill, cut, rendering cure aguasge, snoke etc. Only experienced and qualified personnel apply. Contact John Keene at the Auge Packing Co., 1305 S, Braxos St., San Antonic, Texas.

CATTLE BUYER: Experienced and qualified fat cattle buyer wanted for Illinois and Iowa area. Packinghouse in northern Illinois wants man familiar with terminal market and country buying. Steady position. Send complete resume of experience. W-208. THE NATIONAL PROVISIONER, 15 W. Huron St., Chicago 10, Ill.

WANTED: Experienced Sausage stuffing room foreman by a progressive Ohlo packer, Must have good knowledge of all stuffing and linking oper-ations. W-200, THE NATIONAL PROVISIONER, 15 W. HURON St., Chicago 10, III.

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MEAT PACKING PLANT IN ILLINOIS

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